# Course 2023-2024 in Financial Risk Management Lecture 12. Credit Scoring Models

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<sup>1</sup>The opinions expressed in this presentation are those of the authors and are not meant to represent the opinions or official positions of Amundi Asset Management.

# General information

#### Overview

The objective of this course is to understand the theoretical and practical aspects of risk management

#### Prerequisites

M1 Finance or equivalent

Sector

4

#### 4 Keywords

Finance, Risk Management, Applied Mathematics, Statistics

#### O Hours

Lectures: 36h, Training sessions: 15h, HomeWork: 30h

#### Evaluation

There will be a final three-hour exam, which is made up of questions and exercises

#### Course website

http://www.thierry-roncalli.com/RiskManagement.html

### Objective of the course

The objective of the course is twofold:

- knowing and understanding the financial regulation (banking and others) and the international standards (especially the Basel Accords)
- eing proficient in risk measurement, including the mathematical tools and risk models

#### Class schedule

#### Course sessions

- September 15 (6 hours, AM+PM)
- September 22 (6 hours, AM+PM)
- September 19 (6 hours, AM+PM)
- October 6 (6 hours, AM+PM)
- October 13 (6 hours, AM+PM)
- October 27 (6 hours, AM+PM)

#### Tutorial sessions

- October 20 (3 hours, AM)
- October 20 (3 hours, PM)
- November 10 (3 hours, AM)
- November 10 (3 hours, PM)
- November 17 (3 hours, PM)

Class times: Fridays 9:00am-12:00pm, 1:00pm-4:00pm, University of Evry, Room 209 IDF

# Agenda

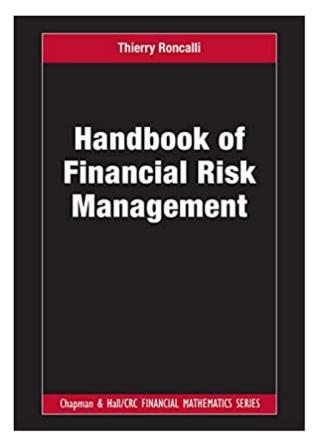
- Lecture 1: Introduction to Financial Risk Management
- Lecture 2: Market Risk
- Lecture 3: Credit Risk
- Lecture 4: Counterparty Credit Risk and Collateral Risk
- Lecture 5: Operational Risk
- Lecture 6: Liquidity Risk
- Lecture 7: Asset Liability Management Risk
- Lecture 8: Model Risk
- Lecture 9: Copulas and Extreme Value Theory
- Lecture 10: Monte Carlo Simulation Methods
- Lecture 11: Stress Testing and Scenario Analysis
- Lecture 12: Credit Scoring Models

# Agenda

- Tutorial Session 1: Market Risk
- Tutorial Session 2: Credit Risk
- Tutorial Session 3: Counterparty Credit Risk and Collateral Risk
- Tutorial Session 4: Operational Risk & Asset Liability Management Risk
- Tutorial Session 5: Copulas, EVT & Stress Testing

### Textbook

 Roncalli, T. (2020), Handbook of Financial Risk Management, Chapman & Hall/CRC Financial Mathematics Series.



### Additional materials

 Slides, tutorial exercises and past exams can be downloaded at the following address:

http://www.thierry-roncalli.com/RiskManagement.html

 Solutions of exercises can be found in the companion book, which can be downloaded at the following address:

http://www.thierry-roncalli.com/RiskManagementBook.html

# Agenda

- Lecture 1: Introduction to Financial Risk Management
- Lecture 2: Market Risk
- Lecture 3: Credit Risk
- Lecture 4: Counterparty Credit Risk and Collateral Risk
- Lecture 5: Operational Risk
- Lecture 6: Liquidity Risk
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# Credit scoring

- Credit scoring refers to statistical models to measure the creditworthiness of a person or a company
- Mortgage, credit card, personal loan, etc.
- Credit scoring first emerged in the United States
- The FICO score was introduced in 1989 by Fair Isaac Corporation

#### Judgmental credit systems versus credit scoring systems

- In 1941, Durand presented a statistical analysis of credit valuation
- He showed that credit analysts uses similar factors, and proposed a credit rating formula based on nine factors: (1) age, (2) sex, (3) stability of residence, (4) occupation, (5) industry, (6) stability of employment, (7) bank account, (8) real estate and (9) life insurance
- The score is additive and can take values between 0 and 3.46
- From an industrial point of view, a credit scoring system has two main advantages compared to a judgmental credit system:
  - it is cost efficient, and can treat a huge number of applicants;
  - 2 decision-making process is rapid and consistent across customers.

# Scoring models for corporate bankruptcy

#### Altman Z score model (1968)

• The score was equal to:

$$Z = 1.2 \cdot X_1 + 1.4 \cdot X_2 + 3.3 \cdot X_3 + 0.6 \cdot X_4 + 1.0 \cdot X_5$$

• The variables  $X_j$  represent the following financial ratios:

$X_j$	Ratio
$X_1$	Working capital / Total assets
$X_2$	Retained earnings / Total assets
<i>X</i> <sub>3</sub>	Earnings before interest and tax / Total assets
$X_4$	Market value of equity / Total liabilities
$X_5$	Sales / Total assets

• If we note  $Z_i$  the score of the firm *i*, we can calculate the normalized score:

$$Z_i^{\star} = \left(Z_i - m_z\right) / \sigma_z$$

where  $m_z$  and  $\sigma_z$  are the mean and standard deviation of the observed scores

• A low value of  $Z_i^{\star}$  (for instance  $Z_i^{\star} < 2.5$ ) indicates that the firm has a high probability of default

#### New developments

- Default of corporate firms
- Consumer credit and retail debt management (credit cards, mortgages, etc.)
- Statistical methods: discriminant analysis, logistic regression, survival model, machine learning techniques

#### Choice of the risk factors

#### The five Cs:

- Capacity measures the applicant's ability to meet the loan payments (e.g., debt-to-income, job stability, cash flow dynamics)
- Capital is the size of assets that are held by the borrower (e.g. net wealth of the borrower)
- Output Character measures the willingness to repay the loan (e.g. payment history of the applicant)
- Collateral concerns additional forms of security that the borrower can provide to the lender
- Conditions refer to the characteristics of the loan and the economic conditions that might affect the borrower (e.g. maturity, interests paid)

# Choice of the risk factors

Table: An example of risk factors for consumer credit

Character	Age of applicant	
	Marital status	
	Number of children	
	Educational background	
	Time with bank	
	Time at present address	
Capacity	Annual income	
	Current living expenses	
	Current debts	
	Time with employer	
Capital	Purpose of the loan	
	Home status	
	Saving account	
Condition	Maturity of the loan	
	Paid interests	

### Choice of the risk factors

- Scores are developed by banks and financial institutions, but they can also be developed by consultancy companies
- This is the case of the FICO<sup>®</sup> scores, which are the most widely used credit scoring systems in the world

#### 5 main categories

- Payment history (35%)
- Amount of debt (30%)
- Length of credit history (15%)
- New credit (10%)
- Oredit mix (10%)

#### Range

Generally from 300 to 850 (average score of US consumers is 695)

- Exceptional (800+)
- Very good (740-799)
- Good (670-739)
- Fair (580-669)
- Poor (580–)

### Choice of the risk factors

Corporate credit scoring systems use financial ratios:

- Profitability: gross profit margin, operating profit margin, return-on-equity (ROE), etc.
- Solvency: debt-to-assets ratio, debt-to-equity ratio, interest coverage ratio, etc.
- Leverage: liabilities-to-assets ratio (financial leverage ratio), long-term debt/assets, etc.
- Liquidity: current assets/current liabilities (current ratio), quick assets/current liabilities (quick or cash ratio), total net working capital, assets with maturities of less than one year, etc.

The emergence of credit scoring Variable selection Score modeling, validation and follow-up

#### Data preparation

- Check the data and remove outliers or fill missing values
- Variable transformation
- Slicing-and-dicing segmentation
- Potential interaction

### Variable selection

- Many candidate variables  $X = (X_1, \ldots, X_m)$  for explaining the variable Y
- The variable selection problem consists in finding the best set of optimal variables
- We assume the following statistical model:

$$Y=f\left(X\right)+u$$

where  $u \sim \mathcal{N}\left(0, \sigma^2\right)$ 

• We denote the prediction by  $\hat{Y} = \hat{f}(X)$ . We have:

$$\mathbb{E}\left[\left(Y - \hat{Y}\right)^{2}\right] = \mathbb{E}\left[\left(f\left(X\right) + u - \hat{f}\left(X\right)\right)^{2}\right]$$
$$= \left(\mathbb{E}\left[\hat{f}\left(X\right)\right] - f\left(X\right)\right)^{2} + \mathbb{E}\left[\left(\hat{f}\left(X\right) - \mathbb{E}\left[\hat{f}\left(X\right)\right]\right)^{2}\right] + \sigma^{2}$$
$$= \text{Bias}^{2} + \text{Variance} + \text{Error}$$

### Variable selection

• Best subset selection:

AIC 
$$(\alpha) = -2\ell_{(k)}\left(\hat{\theta}\right) + \alpha \cdot df_{(k)}^{(model)}$$

• Stepwise approach:

$$F = \frac{\text{RSS}\left(\hat{\theta}_{(k)}\right) - \text{RSS}\left(\hat{\theta}_{(k+1)}\right)}{\text{RSS}\left(\hat{\theta}_{(k+1)}\right) / \text{df}_{(k+1)}^{(\text{residual})}}$$

• Lasso approach:

$$y_i = \sum_{k=1}^{K} \beta_k x_{i,k} + u_i$$
 s.t.  $\sum_{k=1}^{K} |\beta_k| \le \tau$ 

# Score modeling, validation and follow-up

- Cross-validation approach (leave-p-out cross-validation or LpOCV, leave-one-out cross-validation or LOOCV, Press statistic)
- Score modeling

• 
$$S = f\left(X; \hat{ heta}\right)$$
 is the score

• Decision rulé:

$$\left\{ egin{array}{ll} S < s \Longrightarrow Y = 0 \Longrightarrow {\sf reject} \ S \ge s \Longrightarrow Y = 1 \Longrightarrow {\sf accept} \end{array} 
ight.$$

- Score follow-up
  - Stability
  - Rejected applicants (reject inference)
  - Backtesting

#### Statistical methods

- Unsupervised learning is a branch of statistical learning, where test data does not include a response variable
- It is opposed to supervised learning, whose goal is to predict the value of the response variable Y given a set of explanatory variables X
- In the case of unsupervised learning, we only know the X-values, because the Y-values do not exist or are not observed
- Supervised and unsupervised learning are also called '*learning* with/without a teacher' (Hastie et al., 2009)

# Clustering

- *K*-means clustering
- Hierarchical clustering

Unsupervised learning Parametric supervised methods Non-parametric supervised methods

# Clustering

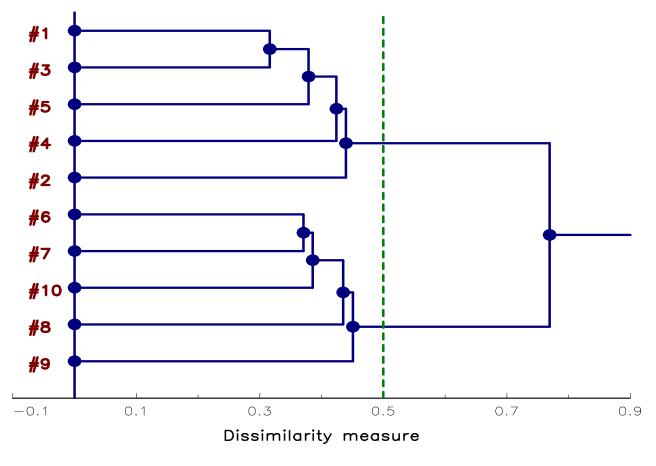


Figure: An example of dendrogram

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## **Dimension** reduction

- Principal component analysis
- Non-negative matrix factorization

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# Discriminant analysis

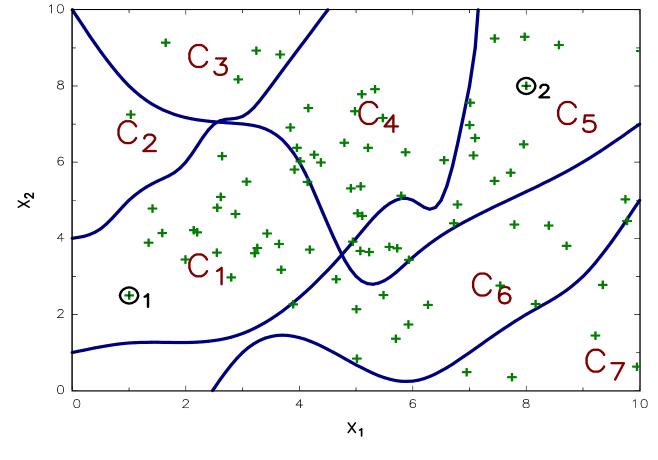


Figure: Classification statistical problem

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Discriminant analysis The two-dimensional case

• Using the Bayes theorem, we have:

$$\Pr \{A \cap B\} = \Pr \{A \mid B\} \cdot \Pr \{B\} = \Pr \{B \mid A\} \cdot \Pr \{A\}$$

• It follows that:

$$\Pr \{A \mid B\} = \Pr \{B \mid A\} \cdot \frac{\Pr \{A\}}{\Pr \{B\}}$$

• If we apply this result to the conditional probability  $Pr \{i \in C_1 \mid X = x\}$ , we obtain:

$$\Pr\left\{i \in \mathcal{C}_1 \mid X = x\right\} = \Pr\left\{X = x \mid i \in \mathcal{C}_1\right\} \cdot \frac{\Pr\left\{i \in \mathcal{C}_1\right\}}{\Pr\left\{X = x\right\}}$$

#### Discriminant analysis The two-dimensional case

• The log-probability ratio is then equal to:

$$\ln \frac{\Pr\{i \in \mathcal{C}_1 \mid X = x\}}{\Pr\{i \in \mathcal{C}_2 \mid X = x\}} = \ln \left( \frac{\Pr\{X = x \mid i \in \mathcal{C}_1\}}{\Pr\{X = x \mid i \in \mathcal{C}_2\}} \cdot \frac{\Pr\{i \in \mathcal{C}_1\}}{\Pr\{i \in \mathcal{C}_2\}} \right)$$
$$= \ln \frac{f_1(x)}{f_2(x)} + \ln \frac{\pi_1}{\pi_2}$$

where  $\pi_j = \Pr\{i \in C_j\}$  is the probability of the  $j^{\text{th}}$  class and  $f_j(x) = \Pr\{X = x \mid i \in C_j\}$  is the conditional pdf of X

• By construction, the decision boundary is defined such that we are indifferent to an assignment rule ( $i \in C_1$  and  $i \in C_2$ ), implying that:

$$\Pr\{i \in C_1 \mid X = x\} = \Pr\{i \in C_2 \mid X = x\} = \frac{1}{2}$$

• Finally, we deduce that the decision boundary satisfies the following equation:

$$\ln \frac{f_{1}(x)}{f_{2}(x)} + \ln \frac{\pi_{1}}{\pi_{2}} = 0$$

Parametric supervised methods Non-parametric supervised methods

Discriminant analysis Quadratic discriminant analysis (QDA)

• If we model each class density as a multivariate normal distribution:

$$X \mid i \in \mathcal{C}_j \sim \mathcal{N}\left(\mu_j, \Sigma_j
ight)$$

we have:

$$f_{j}(x) = \frac{1}{(2\pi)^{K/2} |\Sigma_{j}|^{1/2}} \exp\left(-\frac{1}{2} (x - \mu_{j})^{\top} \Sigma_{j}^{-1} (x - \mu_{j})\right)$$

• We deduce that:

$$\ln \frac{f_1(x)}{f_2(x)} = \frac{1}{2} \ln \frac{|\Sigma_2|}{|\Sigma_1|} - \frac{1}{2} (x - \mu_1)^\top \Sigma_1^{-1} (x - \mu_1) + \frac{1}{2} (x - \mu_2)^\top \Sigma_2^{-1} (x - \mu_2)$$

• The decision boundary is then given by:

$$\frac{1}{2}\ln\frac{|\Sigma_2|}{|\Sigma_1|} - \frac{1}{2}\left(x - \mu_1\right)^\top \Sigma_1^{-1}\left(x - \mu_1\right) + \frac{1}{2}\left(x - \mu_2\right)^\top \Sigma_2^{-1}\left(x - \mu_2\right) + \ln\frac{\pi_1}{\pi_2} = 0$$

Discriminant analysis Linear discriminant analysis (LDA)

• If we assume that  $\Sigma_1 = \Sigma_2 = \Sigma$ , we obtain:

$$\frac{1}{2} \left( x - \mu_2 \right)^\top \Sigma^{-1} \left( x - \mu_2 \right) - \frac{1}{2} \left( x - \mu_1 \right)^\top \Sigma^{-1} \left( x - \mu_1 \right) + \ln \frac{\pi_1}{\pi_2} = 0$$

• We deduce that:

$$(\mu_2 - \mu_1)^{\top} \Sigma^{-1} x = \frac{1}{2} \left( \mu_2^{\top} \Sigma^{-1} \mu_2 - \mu_1^{\top} \Sigma^{-1} \mu_1 \right) + \ln \frac{\pi_2}{\pi_1}$$

• The decision boundary is then linear in x (and not quadratic)

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# Discriminant analysis

#### Example #1

We consider two classes and two explanatory variables  $X = (X_1, X_2)$  where  $\pi_1 = 50\%$ ,  $\pi_2 = 1 - \pi_1 = 50\%$ ,  $\mu_1 = (1, 3)$ ,  $\mu_2 = (4, 1)$ ,  $\Sigma_1 = I_2$  and  $\Sigma_2 = \gamma I_2$  where  $\gamma = 1.5$ .

# Discriminant analysis

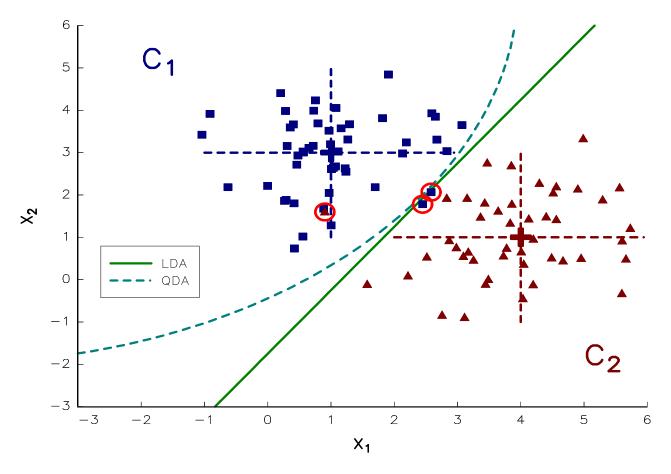
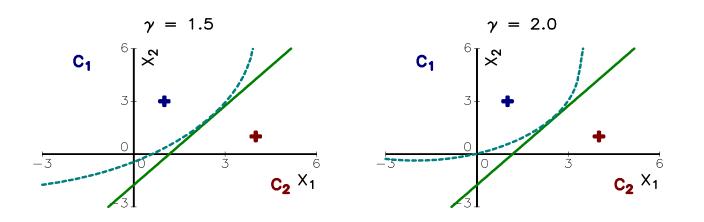


Figure: Boundary decision of discriminant analysis

## **Discriminant** analysis



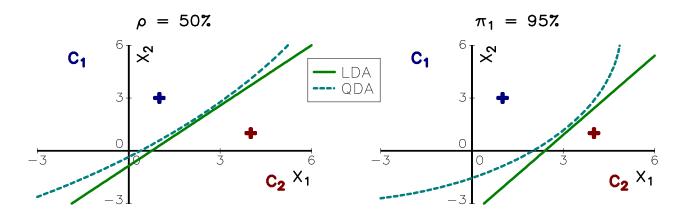


Figure: Impact of the parameters on LDA/QDA boundary decisions

#### Discriminant analysis The general case

- We can generalize the previous analysis to J classes
- The Bayes formula gives:

$$\Pr\{i \in \mathcal{C}_j \mid X = x\} = \Pr\{X = x \mid i \in \mathcal{C}_j\} \cdot \frac{\Pr\{i \in \mathcal{C}_j\}}{\Pr\{X = x\}}$$
$$= c \cdot f_j(x) \cdot \pi_j$$

where  $c = 1/\Pr \{X = x\}$  is a normalization constant that does not depend on j

- We note S<sub>j</sub> (x) = In Pr {i ∈ C<sub>j</sub> | X = x} the discriminant score function for the j<sup>th</sup> class
- We have:

$$S_{j}(x) = \ln c + \ln f_{j}(x) + \ln \pi_{j}$$

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#### Discriminant analysis The general case

If we again assume that X | i ∈ C<sub>j</sub> ~ N (μ<sub>j</sub>, Σ<sub>j</sub>), the QDA score function is:

$$S_{j}(x) = \ln c' + \ln \pi_{j} - \frac{1}{2} \ln |\Sigma_{j}| - \frac{1}{2} (x - \mu_{j})^{\top} \Sigma_{j}^{-1} (x - \mu_{j})$$
  

$$\propto \ln \pi_{j} - \frac{1}{2} \ln |\Sigma_{j}| - \frac{1}{2} (x - \mu_{j})^{\top} \Sigma_{j}^{-1} (x - \mu_{j})$$

where  $\ln c' = \ln c - \frac{K}{2} \ln 2\pi$ 

• Given an input x, we calculate the scores  $S_j(x)$  for j = 1, ..., J and we choose the label  $j^*$  with the highest score value

#### Discriminant analysis The general case

• If we assume an homoscedastic model ( $\Sigma_j = \Sigma$ ), the LDA score function becomes:

$$S_{j}(x) = \ln c'' + \ln \pi_{j} - \frac{1}{2} (x - \mu_{j})^{\top} \Sigma_{j}^{-1} (x - \mu_{j})$$
  

$$\propto \ln \pi_{j} + \mu_{j}^{\top} \Sigma^{-1} x - \frac{1}{2} \mu_{j}^{\top} \Sigma^{-1} \mu_{j}$$

where 
$$\ln c'' = \ln c' - \frac{1}{2} \ln |\Sigma| - \frac{1}{2} x^\top \Sigma^{-1} x$$

#### Remark

In practice, the parameters  $\pi_j$ ,  $\mu_j$  and  $\Sigma_j$  are unknown. We replace them by the corresponding estimates  $\hat{\pi}_j$ ,  $\hat{\mu}_j$  and  $\hat{\Sigma}_j$ . For the linear discriminant analysis,  $\hat{\Sigma}$  is estimated by pooling all the classes.

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# Discriminant analysis

#### Example #2

We consider the classification problem of 33 observations with two explanatory variables  $X_1$  and  $X_2$ , and three classes  $C_1$ ,  $C_2$  and  $C_3$ :

1			$X_2$ ; i	$\mathcal{C}_{\mathcal{J}}$	$X_1$	$X_2$	1	$\mathcal{C}_{j}$	$X_1$	$X_2$
-	1	1.03	2.85   12	2 2	3.70	5.08	23	3	3.55	0.58
2	1	0.20	3.30   13	3 2	2.81	1.99	24	3	3.86	1.83
3	1	1.69	3.73   14	42	3.66	2.61	25	3	5.39	0.47
4	1	0.98	3.52 1	5 2	5.63	4.19	26	3	3.15	-0.18
5	1	0.98	5.15   16	5 2	3.35	3.64	27	3	4.93	1.91
6	1	3.47	6.56 1	72	2.97	3.55	28	3	3.87	2.61
7	1	3.94	4.68   18	3 2	3.16	2.92	29	3	4.09	1.43
8	1	1.55	5.99 19	3	3.00	0.98	30	3	3.80	2.11
9	1	1.15	3.60   20	) 3	3.09	1.99	31	3	2.79	2.10
10	2	1.20	2.27 2	L 3	5.45	0.60	32	3	4.49	2.71
11	2	3.66	5.49 22	2 3	3.59	-0.46	33	3	3.51	1.82

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### Discriminant analysis The general case

#### Table: Parameter estimation of the discriminant analysis

Class	C	1	$\frac{1}{1}$ C	2	$\mathcal{C}_3$		
$\hat{\pi}_j$	0.2	273	0.2	273	0.4	.55	
$\hat{\mu}_j$	1.666	4.376	[ <u>3.3</u> 49]	3.527	3.904	1.367	
	1.525	0.929	1.326	0.752	0.694	-0.031	
۲j	0.929	1.663	0.752	1.484	-0.031	0.960	

For the LDA method, we have:

$$\hat{\Sigma} = \left( \begin{array}{cc} 1.91355 & -0.71720 \\ -0.71720 & 3.01577 \end{array} \right)$$

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### Discriminant analysis The general case

#### Table: Computation of the discriminant scores $S_{j}(x)$

		QDA		r I	LDA		1	LDA <sup>2</sup>	
i	$S_1(x)$	$S_2(x)$	$S_3(x)$	$S_1(x)$	$S_2(x)$	$S_3(x)$	$S_1(x)$	$S_{2}(x)$	$S_3(x)$
1	-2.28	-3.69	-7.49	0.21	-0.96	-0.79	6.93	5.60	5.76
2	-2.28	-6.36	-12.10	-0.26	-2.17	-2.34	1.38	-2.13	-1.89
3	-1.76	-3.13	-6.79	2.84	2.16	1.71	12.13	12.01	11.38
4	-1.80	-4.43	-8.88	1.35	0.09	-0.22	7.73	6.20	5.93
5	-2.36	-7.75	-13.70	4.32	2.93	1.45	8.12	5.54	4.76
6	-3.16	-5.63	-14.68	10.75	11.36	8.95	14.82	13.99	12.96
7	-3.79	-1.92	-6.32	8.06	9.22	8.15	17.36	19.03	17.89
8	-2.85	-8.43	-15.23	6.73	5.76	3.70	10.47	8.09	7.15
9	-1.74	-4.12	-8.37	1.76	0.64	0.27	8.94	7.77	7.39
10	-3.14	-3.21	-6.17	-0.58	-1.56	-0.98	6.59	5.55	6.15
11	-2.87	-3.01	-9.45	9.10	9.96	8.31	16.89	17.65	16.42
12	-3.04	-2.38	-7.77	8.42	9.34	7.98	17.28	18.50	17.28
13	-6.32	-2.29	-1.62	1.41	1.82	2.64	12.48	13.94	14.46
14	-6.91	-2.07	-1.42	3.86	4.94	5.34	15.15	17.41	17.34
15	-9.79	-3.62	-7.12	9.79	12.43	11.75	12.58	14.01	13.50
16	-3.90	-1.47	-3.44	5.25	5.99	5.65	16.84	18.82	18.03
17	-3.31	-1.55	-3.61	4.50	4.92	4.63	16.25	17.95	17.21
18	-4.84	-1.60	-2.19	3.65	4.28	4.45	15.51	17.48	17.14
19	-10.21	-4.12	-1.27	-0.13	0.52	2.06	8.98	9.99	11.70
20	-7.05	-2.41	-1.24	1.85	2.50	3.32	12.99	14.72	15.22
21	-23.11	-11.16	-2.56	2.98	5.75	7.61	3.79	4.57	7.26
22	-19.22	-9.53	-2.42	-1.84	-0.57	2.01	1.81	1.53	5.51
23	-13.86	-5.92	-1.01	-0.01	1.15	2.98		8.67	10.95
24	-10.01	-3.43	-0.70	2.75	4.07	5.02	12.84	14.95	15.65
25	-23.48	-11.44	-2.54	2.65	5.38	7.33	3.40	4.09	6.95
26	-15.87	-7.59	-2.30	-2.01	-1.14	1.23	3.19	3.02	6.50
27	-14.09	-5.40	-1.52	4.56	6.78	7.70	11.17	13.24	14.08
28	-7.55	-2.27	-1.39	4.18	5.45	5.85	15.10	17.44	17.40
29	-12.40	-4.67	-0.61	2.38	3.92	5.17	11.21	13.14	14.33
30	-8.85	-2.87	-0.88	3.17	4.41	5.17	13.77	15.97	16.37
31	-5.97	-2.17	-1.72	1.58	1.97	2.70	12.78	14.26	14.67
32	-9.40	-2.97	-1.81	5.33	7.11	7.46	14.55	16.95	16.93
33	-8.84	-3.01	-0.80	2.19	3.21	4.16	12.82	14.77	15.45

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#### Discriminant analysis The general case

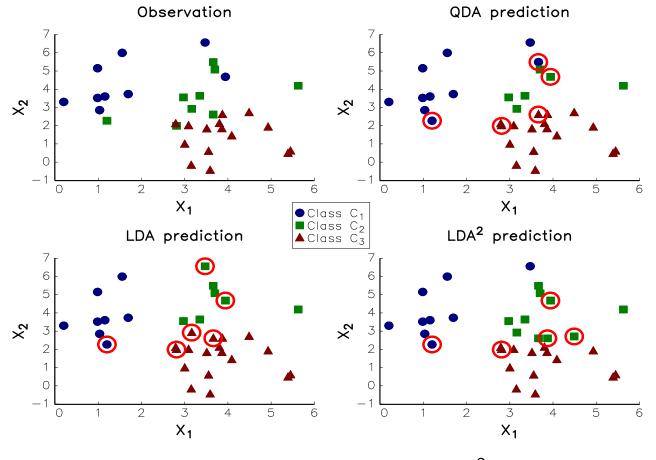


Figure: Comparing QDA, LDA and LDA<sup>2</sup> predictions

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#### Discriminant analysis The general case

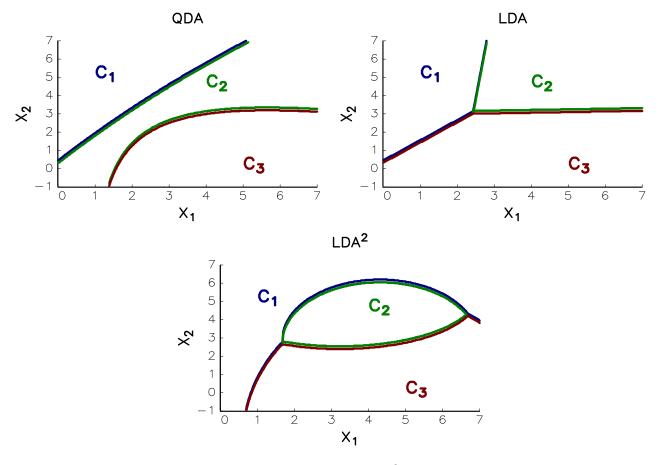


Figure: QDA, LDA and LDA<sup>2</sup> decision regions

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#### Discriminant analysis Class separation maximization

- We note  $x_i = (x_{i,1}, \ldots, x_{i,K})$  the  $K \times 1$  vector of exogenous variables X for the  $i^{\text{th}}$  observation
- The mean vector and the variance (or scatter) matrix of Class C<sub>j</sub> is equal to μ̂<sub>j</sub> = 1/n<sub>j</sub> Σ<sub>i∈C<sub>j</sub></sub> x<sub>i</sub> and
   **S**<sub>j</sub> = nΣ̂<sub>j</sub> = Σ<sub>i∈C<sub>j</sub></sub> (x<sub>i</sub> μ̂<sub>j</sub>) (x<sub>i</sub> μ̂<sub>j</sub>)<sup>T</sup> where n<sub>j</sub> is the number of observations in the j<sup>th</sup> class
- If consider the total population, we also have  $\hat{\mu} = \frac{1}{n} \sum_{i=1}^{n} x_i$  and  $\mathbf{S} = n\hat{\Sigma} = \sum_{i=1}^{n} (x_i \hat{\mu}) (x_i \hat{\mu})^{\top}$

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### Discriminant analysis Class separation maximization

• We notice that:

$$\hat{\mu} = \frac{1}{n} \sum_{j=1}^{J} n_j \hat{\mu}_j$$

• We define the between-class variance matrix as:

$$\mathbf{S}_B = \sum_{j=1}^J n_j \left( \hat{\mu}_j - \hat{\mu} 
ight) \left( \hat{\mu}_j - \hat{\mu} 
ight)^ op$$

and the within-class variance matrix as:

$$\mathbf{S}_{W} = \sum_{j=1}^{J} \mathbf{S}_{j}$$

• We can show that the total variance matrix can be decomposed into the sum of the within-class and between-class variance matrices:

$$\mathbf{S} = \mathbf{S}_W + \mathbf{S}_B$$

#### Discriminant analysis Class separation maximization

 The discriminant analysis consists in finding the discriminant linear combination β<sup>T</sup>X that has the maximum between-class variance relative to the within-class variance:

$$\beta^{\star} = \arg \max J(\beta)$$

where  $J(\beta)$  is the Fisher criterion:

$$J(\beta) = \frac{\beta^{\top} \mathbf{S}_{B} \beta}{\beta^{\top} \mathbf{S}_{W} \beta}$$

Since the objective function is invariant if we rescale the vector β – J(β') = J(β) if β' = cβ, we can impose that β<sup>T</sup>S<sub>W</sub>β = 1. It follows that:

$$\hat{eta} = rg \max eta^{ op} \mathbf{S}_B eta$$
  
s.t.  $eta^{ op} \mathbf{S}_W eta = 1$ 

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#### Discriminant analysis Class separation maximization

• The Lagrange function is:

$$\mathcal{L}\left(\beta;\lambda\right) = \beta^{\top} \mathbf{S}_{B} \beta - \lambda \left(\beta^{\top} \mathbf{S}_{W} \beta - 1\right)$$

• We deduce that the first-order condition is equal to:

$$\frac{\partial \mathcal{L}(\beta; \lambda)}{\partial \beta^{\top}} = 2\mathbf{S}_{B}\beta - 2\lambda\mathbf{S}_{W}\beta = \mathbf{0}$$

• It is remarkable that we obtain a generalized eigenvalue  $\mathbf{S}_B \beta = \lambda \mathbf{S}_W \beta$ or equivalently:

$$\mathbf{S}_W^{-1}\mathbf{S}_B\beta = \lambda\beta$$

- Even if  $\mathbf{S}_W$  and  $\mathbf{S}_B$  are two symmetric matrices, it is not necessarily the case for the product  $\mathbf{S}_W^{-1}\mathbf{S}_B$
- Using the eigendecomposition  $\mathbf{S}_B = V \Lambda V^{\top}$ , we have  $\mathbf{S}_B^{1/2} = V \Lambda^{1/2} V^{\top}$

#### Discriminant analysis Class separation maximization

• With the parametrization  $\alpha = \mathbf{S}_B^{1/2} \beta$ , the first-order condition becomes:

$$\mathbf{S}_{B}^{1/2}\mathbf{S}_{W}^{-1}\mathbf{S}_{B}^{1/2}\boldsymbol{\alpha}=\boldsymbol{\lambda}\boldsymbol{\alpha}$$

because  $\beta = \mathbf{S}_B^{-1/2} \alpha$ 

- We have a right regular eigenvalue problem
- Let  $\lambda_k$  and  $v_k$  be the  $k^{\text{th}}$  eigenvalue and eigenvector of the symmetric matrix  $\mathbf{S}_B^{1/2} \mathbf{S}_W^{-1} \mathbf{S}_B^{1/2}$
- It is obvious that the optimal solution  $\alpha^{\star}$  is the first eigenvector  $v_1$  corresponding to the largest eigenvalue  $\lambda_1$
- We conclude that the estimator is  $\hat{\beta} = \mathbf{S}_B^{-1/2} v_1$  and the discriminant linear relationship is  $Y^c = v_1^\top \mathbf{S}_B^{-1/2} X$
- Moreover, we have:

$$\lambda_1 = J\left(\hat{\beta}\right) = \frac{\hat{\beta}^{\top} \mathbf{S}_B \hat{\beta}}{\hat{\beta}^{\top} \mathbf{S}_W \hat{\beta}}$$

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#### Discriminant analysis Class separation maximization

#### Example #3

We consider a problem with two classes  $C_1$  and  $C_2$ , and two explanatory variables  $(X_1, X_2)$ . Class  $C_1$  is composed of 7 observations: (1, 2), (1, 4), (3, 6), (3, 3), (4, 2), (5, 6), (5, 5), whereas class  $C_2$  is composed of 6 observations: (1, 0), (2, 1), (4, 1), (3, 2), (6, 4) and (6, 5).

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### Discriminant analysis Class separation maximization

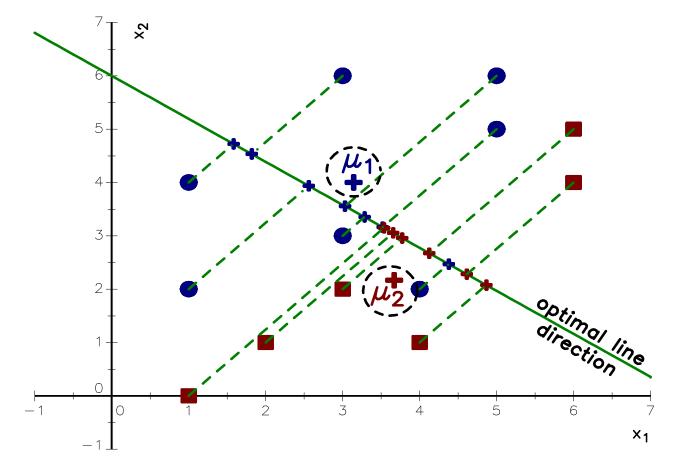


Figure: Linear projection and the Fisher solution

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Discriminant analysis Class separation maximization

Concerning the assignment decision, we can consider the midpoint rule:

$$\begin{cases} s_i < \bar{\mu} \Rightarrow i \in \mathcal{C}_1 \\ s_i > \bar{\mu} \Rightarrow i \in \mathcal{C}_2 \end{cases}$$

where 
$$\bar{\mu} = (\bar{\mu}_1 + \bar{\mu}_2)/2$$
,  $\bar{\mu}_1 = \beta^\top \hat{\mu}_1$  and  $\bar{\mu}_2 = \beta^\top \hat{\mu}_2$ 

#### This rule is not optimal because it does not depend on the variance $\bar{s}_1^2$ and $\bar{s}_2^2$ of each class

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### Discriminant analysis Class separation maximization

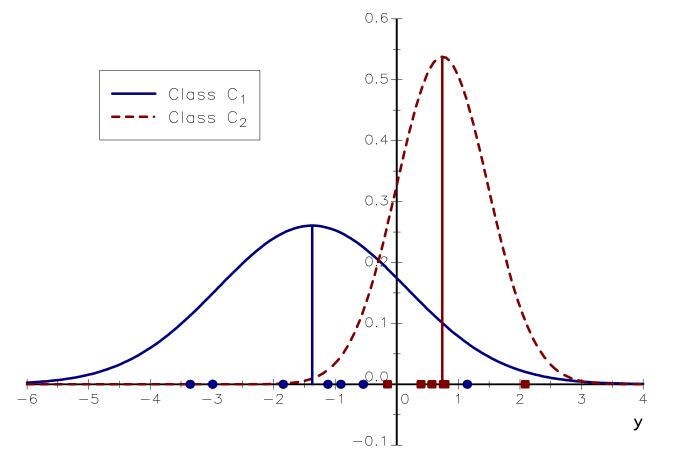


Figure: Class separation and the cut-off criterion

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#### Binary choice models General framework

- We assume that Y can take two values 0 and 1
- We consider models that link the outcome to a set of factors X:

$$\Pr\left\{Y=1 \mid X=x\right\} = \mathbf{F}\left(x^{\top}\beta\right)$$

- **F** must be a cumulative distribution function in order to ensure that  $F(z) \in [0, 1]$
- We also assume that the model is symmetric, implying that  $\mathbf{F}(z) + \mathbf{F}(-z) = 1$
- Given a sample {(x<sub>i</sub>, y<sub>i</sub>), i = 1, ..., n}, the log-likelihood function is equal to:

$$\ell(\theta) = \sum_{i=1}^{n} \ln \Pr\{Y_i = y_i\}$$

where  $y_i$  takes the values 0 or 1

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#### Binary choice models General framework

• We have:

$$\Pr{\{Y_i = y_i\}} = p_i^{y_i} \cdot (1 - p_i)^{1 - y_i}$$

where 
$$p_i = \Pr \{ Y_i = 1 \mid X_i = x_i \}$$

• We deduce that:

$$\begin{split} \ell\left(\theta\right) &= \sum_{i=1}^{n} y_{i} \ln p_{i} + (1-y_{i}) \ln \left(1-p_{i}\right) \\ &= \sum_{i=1}^{n} y_{i} \ln \mathbf{F}\left(x_{i}^{\top}\beta\right) + (1-y_{i}) \ln \left(1-\mathbf{F}\left(x_{i}^{\top}\beta\right)\right) \end{split}$$

• We notice that the vector  $\boldsymbol{\theta}$  includes only the parameters  $\boldsymbol{\beta}$ 

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#### Binary choice models General framework

• By noting f(z) the probability density function, it follows that the associated score vector of the log-likelihood function is:

$$\begin{split} \mathcal{S}(\beta) &= \frac{\partial \ell(\beta)}{\partial \beta} \\ &= \sum_{i=1}^{n} \frac{f(x_{i}^{\top}\beta)}{\mathsf{F}(x_{i}^{\top}\beta) \,\mathsf{F}(-x_{i}^{\top}\beta)} \left(y_{i} - \mathsf{F}(x_{i}^{\top}\beta)\right) x_{i} \end{split}$$

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#### Binary choice models General framework

• The Hessian matrix is:

$$H(\beta) = \frac{\partial^2 \ell(\beta)}{\partial \beta \partial \beta^{\top}} = -\sum_{i=1}^n H_i \cdot (x_i x_i^{\top})$$

where:

$$H_{i} = \frac{f\left(x_{i}^{\top}\beta\right)^{2}}{F\left(x_{i}^{\top}\beta\right)F\left(-x_{i}^{\top}\beta\right)} - \left(y_{i} - F\left(x_{i}^{\top}\beta\right)\right) \cdot \left(\frac{f'\left(x_{i}^{\top}\beta\right)F\left(-x_{i}^{\top}\beta\right)}{F\left(x_{i}^{\top}\beta\right)F\left(-x_{i}^{\top}\beta\right)} - \frac{f\left(x_{i}^{\top}\beta\right)^{2}\left(1 - 2F\left(x_{i}^{\top}\beta\right)\right)}{F\left(x_{i}^{\top}\beta\right)^{2}F\left(-x_{i}^{\top}\beta\right)^{2}}\right)$$

#### Binary choice models General framework

• Once  $\hat{\beta}$  is estimated by the method of maximum likelihood, we can calculated the predicted probability for the *i*<sup>th</sup> observation:

$$\hat{p}_i = \mathbf{F}\left(x_i^{\top}\hat{\beta}\right)$$

- Like a linear regression model, we can define the residual as the difference between the observation  $y_i$  and the predicted value  $\hat{p}_i$
- We can also exploit the property that the conditional distribution of  $Y_i$  is a Bernoulli distribution  $\mathcal{B}(p_i)$
- It is better to use the standardized (or Pearson) residuals:

$$\hat{u}_i = rac{y_i - \hat{p}_i}{\sqrt{\hat{p}_i \left(1 - \hat{p}_i
ight)}}$$

• These residuals are related to the Pearson's chi-squared statistic:

$$\chi_{\text{Pearson}}^{2} = \sum_{i=1}^{n} \hat{u}_{i}^{2} = \sum_{i=1}^{n} \frac{(y_{i} - \hat{p}_{i})^{2}}{\hat{p}_{i} (1 - \hat{p}_{i})}$$

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#### Binary choice models General framework

- This statistic may used to measure the goodness-of-fit of the model
- Under the assumption  $\mathcal{H}_0$  that there is no lack-of-fit, we have  $\chi^2_{\text{Pearson}} \sim \chi^2_{n-K}$  where K is the number of exogenous variables
- Another goodness-of-fit statistic is the likelihood ratio. For the *'saturated'* model, the estimated probability  $\hat{p}_i$  is exactly equal to  $y_i$
- We deduce that the likelihood ratio is equal to:

$$-2\ln\Lambda = 2\sum_{i=1}^{n} y_i \ln\left(\frac{y_i}{\hat{p}_i}\right) + (1-y_i)\ln\left(\frac{1-y_i}{1-\hat{p}_i}\right)$$

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#### Binary choice models General framework

- In binomial choice models,  $D=-2\ln\Lambda$  is also called the deviance and we have  $D\sim\chi^2_{n-K}$
- In a perfect fit  $\hat{p}_i = y_i$ , the likelihood ratio is exactly equal to zero
- The forecasting procedure consists of estimating the probability  $\hat{p} = \mathbf{F} \left( x^{\top} \hat{\beta} \right)$  for a given set of variables x and to use the following decision criterion:

$$Y = 1 \Leftrightarrow \hat{p} \geq \frac{1}{2}$$

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### Binary choice models Logistic regression

• The logit model uses the following cumulative distribution function:

$$F(z) = rac{1}{1 + e^{-z}} = rac{e^{z}}{e^{z} + 1}$$

• The probability density function is then equal to:

$$f(z) = \frac{e^{-z}}{(1+e^{-z})^2}$$

• The log-likelihood function is equal to:

$$\begin{split} \ell\left(\beta\right) &= \sum_{i=1}^{n} \left(1-y_{i}\right) \ln\left(1-\mathsf{F}\left(x_{i}^{\top}\beta\right)\right)+y_{i} \ln\mathsf{F}\left(x_{i}^{\top}\beta\right) \\ &= \sum_{i=1}^{n} \left(1-y_{i}\right) \ln\left(\frac{\mathrm{e}^{-x_{i}^{\top}\beta}}{1+\mathrm{e}^{-x_{i}^{\top}\beta}}\right)-y_{i} \ln\left(1+\mathrm{e}^{-x_{i}^{\top}\beta}\right) \\ &= -\sum_{i=1}^{n} \ln\left(1+\mathrm{e}^{-x_{i}^{\top}\beta}\right)+\left(1-y_{i}\right)\left(x_{i}^{\top}\beta\right) \end{split}$$

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#### Binary choice models Logistic regression

• We also have:

$$\mathcal{S}\left(\beta\right) = \sum_{i=1}^{n} \left(y_i - \mathbf{F}\left(x_i^{\top}\beta\right)\right) x_i$$

and:

$$H(\beta) = -\sum_{i=1}^{n} f\left(x_{i}^{\top}\beta\right) \cdot \left(x_{i}x_{i}^{\top}\right)$$

#### Binary choice models Probit analysis

- The probit model assumes that  $\mathbf{F}(z)$  is the Gaussian distribution
- The log-likelihood function is then:

$$\ell(\beta) = \sum_{i=1}^{n} (1 - y_i) \ln \left(1 - \Phi\left(x_i^{\top}\beta\right)\right) + y_i \ln \Phi\left(x_i^{\top}\beta\right)$$

- The probit model can be seen as a latent variable model
- Let us consider the linear model  $Y^{\star} = \beta^{\top} X + U$  where  $U \sim \mathcal{N}(0, \sigma^2)$
- We assume that we do not observe  $Y^*$  but  $Y = g(Y^*)$
- For example, if  $g(z) = \mathbb{1} \{z > 0\}$ , we obtain:

$$\Pr\left\{Y=1 \mid X=x\right\} = \Pr\left\{\beta^{\top}X+U > 0 \mid X=x\right\} = \Phi\left(\frac{\beta^{\top}x}{\sigma}\right)$$

- We notice that only the ratio  $\beta/\sigma$  is identifiable
- Since we can set  $\sigma = 1$ , we obtain the probit model

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#### Binary choice models Regularization

• The regularized log-likelihood function is equal to:

$$\boldsymbol{\ell}(\boldsymbol{\theta};\boldsymbol{\lambda}) = \boldsymbol{\ell}(\boldsymbol{\theta}) - \frac{\boldsymbol{\lambda}}{\boldsymbol{\rho}} \|\boldsymbol{\theta}\|_{\boldsymbol{\rho}}^{\boldsymbol{\rho}}$$

- The case p = 1 is equivalent to consider a lasso penalization
- The case p = 2 corresponds to the ridge regularization

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#### Binary choice models Extension to multinomial logistic regression

- We assume that Y can take J labels (L<sub>1</sub>,..., L<sub>J</sub>) or belongs to J disjoint classes (C<sub>1</sub>,..., C<sub>J</sub>)
- We define the conditional probability as follows:

$$p_j(x) = \Pr\{Y = \mathfrak{L}_j \mid X = x\} = \Pr\{Y \in \mathcal{C}_j \mid X = x\} = \frac{e^{\beta_j^\top x}}{1 + \sum_{j=1}^{J-1} e^{\beta_j^\top x}}$$

• The probability of the last label is then equal to:

$$p_J(x) = 1 - \sum_{j=1}^{J-1} p_j(x) = \frac{1}{1 + \sum_{j=1}^{J-1} e^{\beta_j^\top x}}$$

• The log-likelihood function becomes:

$$\ell(\theta) = \sum_{i=1}^{n} \ln \left( \prod_{j=1}^{J} p_j(x_i)^{i \in C_j} \right)$$

where  $\theta$  is the vector of parameters  $(\beta_1, \ldots, \beta_{J-1})$ 

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### Non-parametric supervised methods

- *k*-nearest neighbor classifier (k-NN)
- Neural networks (NN)
- Support vector machines (SVM)
- Model averaging (bagging or bootstrap aggregation, random forests, boosting)

### Definition and properties

- The entropy is a measure of unpredictability or uncertainty of a random variable
- Let (X, Y) be a random vector where  $p_{i,j} = \Pr \{X = x_i, Y = y_j\}$ ,  $p_i = \Pr \{X = x_i\}$  and  $p_j = \Pr \{Y = y_j\}$
- The Shannon entropy of the discrete random variable X is given by:

$$H(X) = -\sum_{i=1}^{n} p_i \ln p_i$$

- We have the property  $0 \le H(X) \le \ln n$ .
- The Shannon entropy is a measure of the average information of the system
- The lower the Shannon entropy, the more informative the system

Shannon entropy Graphical methods Statistical measures

## Definition and properties

• For a random vector (X, Y), we have:

$$H(X, Y) = -\sum_{i=1}^{n} \sum_{j=1}^{n} p_{i,j} \ln p_{i,j}$$

• We deduce that the conditional information of Y given X is equal to:

$$H(Y | X) = \mathbb{E}_{X} [H(Y | X = x)]$$
  
=  $-\sum_{i=1}^{n} \sum_{j=1}^{n} p_{i,j} \ln \frac{p_{i,j}}{p_{i}}$   
=  $H(X, Y) - H(X)$ 

### Definition and properties

We have the following properties:

- if X and Y are independent, we have H(Y | X) = H(Y) and H(X, Y) = H(Y) + H(X);
- if X and Y are perfectly dependent, we have H(Y | X) = 0 and H(X, Y) = H(X).

The amount of information obtained about one random variable, through the other random variable is measured by the mutual information:

$$I(X, Y) = H(Y) + H(X) - H(X, Y) = \sum_{i=1}^{n} \sum_{j=1}^{n} p_{i,j} \ln \frac{p_{i,j}}{p_i p_j}$$

Shannon entropy Graphical methods Statistical measures

### Definition and properties

1/36	1/36	1/36	1/36	1/36	1/36
<sup>1</sup> /36					
1/36	1/36	1/36	1/36	1/36	1/36
1/36	1/36	1/36	1/36	1/36	1/36
1/36	<sup>1</sup> /36	1/36	<sup>1</sup> /36	<sup>1</sup> /36	<sup>1</sup> /36
1/36	1/36	1/36	1/36	1/36	1/36

1/6					
	$^{1}/_{6}$				
		1/6			
			1/6		
				1/6	
					1/6

H(X) = H(Y) = 1.792H(X, Y) = 3.584I(X, Y) = 0 H(X) = H(Y) = 1.792H(X, Y) = 1.792I(X, Y) = 1.792

Figure: Examples of Shannon entropy calculation

Shannon entropy Graphical methods Statistical measure

# Definition and properties

1/24	1/24				
1/24	1/24	1/24	1/48		
	1/24	1/6	1/24	1/48	
	1/48	1/24	1/6	1/24	
		1/48	1/24	1/24	1/24
				1/24	1/24

					1/12
1/8			1/8		
	1/24				
5/24		1/24			
3/24				1/24	
3/24	1/24	1/24			

H(X) = H(Y) = 1.683
H(X,Y) = 2.774
I(X, Y) = 0.593

H(X) = 1.658H(Y) = 1.328I(X, Y) = 0.750

Figure: Examples of Shannon entropy calculation

Shannon entropy Graphical methods Statistical measures

# Application to scoring

- Let S and Y be the score and the control variable
- For instance, Y is a binary random variable that may indicate a bad credit (Y = 0) or a good credit (Y = 1)
- We consider the following decision rule:

$$\left\{ egin{array}{ll} S\leq 0\Rightarrow S^{\star}=0\ S>0\Rightarrow S^{\star}=1 \end{array} 
ight.$$

### Application to scoring

• We note  $n_{i,j}$  the number of observations such that  $S^* = i$  and Y = j. We obtain the following system  $(S^*, Y)$ :

$$egin{array}{c|c} Y = 0 & Y = 1 \ \hline S^{\star} = 0 & n_{0,0} & n_{0,1} \ S^{\star} = 1 & n_{1,0} & n_{1,1} \end{array}$$

where  $n = n_{0,0} + n_{0,1} + n_{1,0} + n_{1,1}$  is the total number of observations

• The hit rate is the ratio of good bets:

$$H = \frac{n_{0,0} + n_{1,1}}{n}$$

- This statistic can be viewed as an information measure of the system (S, Y)
- When there are more states, we can consider the Shannon entropy

Shannon entropy Graphical methods Statistical measures

# Application to scoring

	<i>y</i> <sub>1</sub>	<i>y</i> <sub>2</sub>	<i>Y</i> 3	<i>Y</i> 4	<i>Y</i> 5	_		<i>y</i> 1	<i>y</i> <sub>2</sub>	<i>Y</i> 3	<i>Y</i> 4	<i>y</i> 5
<i>s</i> <sub>1</sub>	10	9					<i>s</i> <sub>1</sub>	7	10			
<i>s</i> <sub>2</sub>	7	9					<i>s</i> <sub>2</sub>	10	8			
<b>s</b> 3	3		7	2			<b>S</b> 3			5	4	3
<i>S</i> 4		2	10	4	5		<i>S</i> 4	3		10	6	4
<b>S</b> 5				10	2		<i>S</i> 5	2			5	8
<b>s</b> 6			3	4	13		<i>s</i> <sub>6</sub>			5	5	5
	F F	$H(S_1)$ H(Y) $H(S_1,$ $(S_1,$	=1 (Y) =	.609 = 2.6		-		F F	f(Y) $f(S_1,$	) = 1 = 1. (Y) = (Y) = (Y)	.609 = 2.7	

Figure: Scorecards  $S_1$  and  $S_2$ 

Shannon entropy Graphical methods Statistical measures

### Graphical methods

- We assume that the control variable Y can takes two values
  - Y = 0 corresponds to a bad risk (or bad signal)
  - Y = 1 corresponds to a good risk (or good signal)

## Graphical methods

• We assume that the probability  $\Pr \{Y = 1 \mid S \ge s\}$  is increasing with respect to the level  $s \in [0, 1]$ , which corresponds to the rate of acceptance.

#### • We deduce that the decision rule is the following:

- if the score of the observation is above the threshold *s*, the observation is selected;
- if the score of the observation is below the threshold *s*, the observation is not selected.
- If *s* is equal to one, we select no observation
- If *s* is equal to zero, we select all the observations

## Performance curve

• The performance curve is the parametric function  $y = \mathcal{P}(x)$  defined by:

$$\begin{cases} x(s) = \Pr \{S \ge s\} \\ y(s) = \frac{\Pr \{Y = 0 \mid S \ge s\}}{\Pr \{Y = 0\}} \end{cases}$$

where x(s) corresponds to the proportion of selected observations and y(s) corresponds to the ratio between the proportion of selected bad risks and the proportion of bad risks in the population

- The score is efficient if the ratio is below one
- If y (s) > 1, the score selects more bad risks than those we can find in the population
- If y (s) = 1, the score is random and the performance is equal to zero.
   In this case, the selected population is representative of the total population

## Selection curve

• The selection curve is the parametric curve y = S(x) defined by:

$$\begin{cases} x(s) = \Pr \{S \ge s\} \\ y(s) = \Pr \{S \ge s \mid Y = 0\} \end{cases}$$

where y(s) corresponds to the ratio of observations that are wrongly selected

 By construction, we would like that the curve y = S(x) is located below the bisecting line y = x in order to verify that Pr {S ≥ s | Y = 0} < Pr {S ≥ s}</li>

## Performance and selection curves

• We have:

$$\Pr \{S \ge s \mid Y = 0\} = \frac{\Pr \{S \ge s, Y = 0\}}{\Pr \{Y = 0\}}$$

$$= \Pr \{S \ge s\} \cdot \frac{\Pr \{S \ge s, Y = 0\}}{\Pr \{S \ge s\} \Pr \{Y = 0\}}$$

$$= \Pr \{S \ge s\} \cdot \frac{\Pr \{Y = 0 \mid S \ge s\}}{\Pr \{Y = 0\}}$$

• The performance and selection curves are related as follows:

$$\mathcal{S}\left(x\right) = x\mathcal{P}\left(x\right)$$

## Discriminant curve

• The discriminant curve is the parametric curve  $y = \mathcal{D}(x)$  defined by:

$$\mathcal{D}(x) = g_1\left(g_0^{-1}(x)\right)$$

where:

$$g_{y}(s) = \Pr \left\{ S \geq s \mid Y = y \right\}$$

- It represents the proportion of good risks in the selected population with respect to the proportion of bad risks in the selected population
- The score is said to be discriminant if the curve  $y = \mathcal{D}(x)$  is located above the bisecting line y = x

## Some properties

- the performance curve (respectively, the selection curve) is located below the line y = 1 (respectively, the bisecting line y = x) if and only if  $cov(f(Y), g(S)) \ge 0$  for any increasing functions f and g
- Ithe performance curve is increasing if and only if:

$$\operatorname{cov}\left(f\left(Y\right),g\left(S\right)\mid S\geq s\right)\geq 0$$

for any increasing functions f and g, and any threshold level s

- **③** the selection curve is convex if and only if  $\mathbb{E}[f(Y) | S = s]$  is increasing with respect to the threshold level *s* for any increasing function *f*
- We can show that  $(3) \Rightarrow (2) \Rightarrow (1)$

## Some properties

- A score is perfect or optimal if there is a threshold level  $s^*$  such that  $\Pr{Y = 1 | S \ge s^*} = 1$  and  $\Pr{Y = 0 | S < s^*} = 1$
- It separates the population between good and bad risks
- Graphically, the selection curve of a perfect score is equal to:

$$y = \mathbb{1} \{ x > \Pr\{Y = 1\} \} \cdot \left( 1 + \frac{x - 1}{\Pr\{Y = 0\}} \right)$$

• Using the relationship  $S(x) = x\mathcal{P}(x)$ , we deduce that the performance curve of a perfect score is given by:

$$y = \mathbb{1} \{ x > \Pr\{Y = 1\} \} \cdot \left( \frac{x - \Pr\{Y = 1\}}{x \cdot \Pr\{Y = 0\}} \right)$$

- For the discriminant curve, a perfect score satisfies  $\mathcal{D}(x) = 1$
- When the score is random, we have  $S(x) = \mathcal{D}(x) = x$  and  $\mathcal{P}(x) = 1$

## Some properties

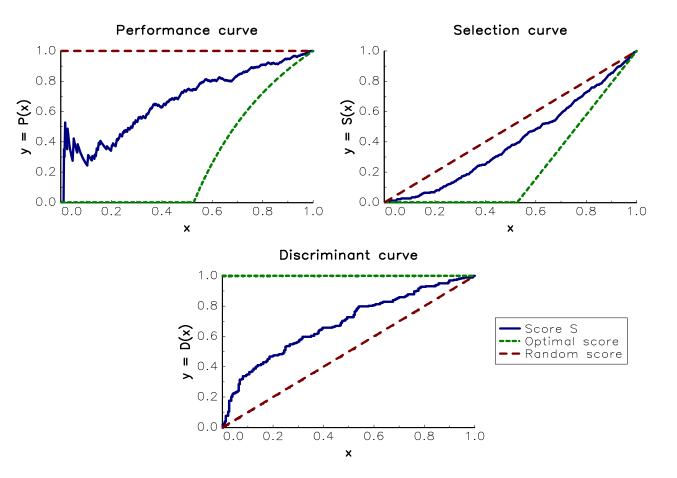


Figure: Performance, selection and discriminant curves

## Some properties

- The score  $S_1$  is more performing on the population  $P_1$  than the score  $S_2$  on the population  $P_2$  if and only if the performance (or selection) curve of  $(S_1, P_1)$  is below the performance (or selection) curve of  $(S_2, P_2)$
- The score  $S_1$  is more discriminatory on the population  $P_1$  than the score  $S_2$  on the population  $P_2$  if and only if the discriminant curve of  $(S_1, P_1)$  is above the discriminant curve of  $(S_2, P_2)$

## Some properties

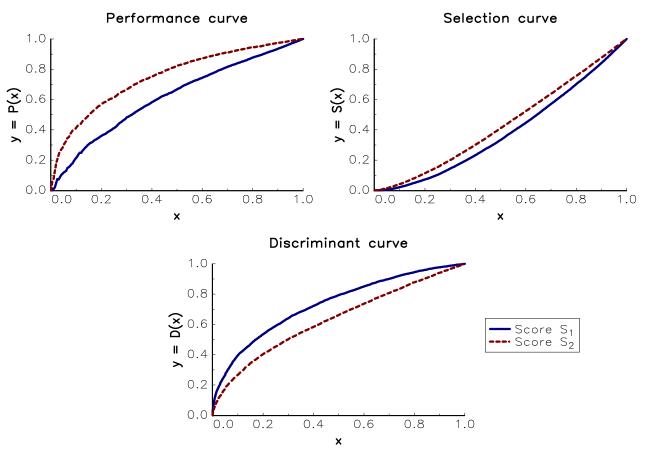


Figure: The score  $S_1$  is better than the score  $S_2$ 

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## Some properties

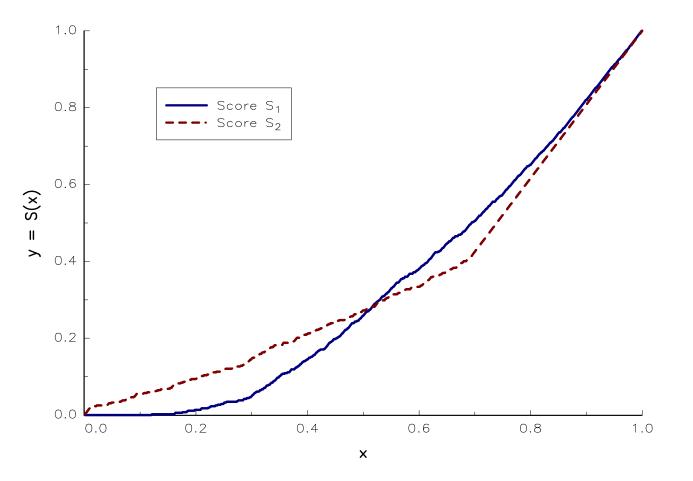


Figure: Illustration of the partial ordering between two scores

## Kolmogorov-Smirnov test

• We consider the cumulative distribution functions:

$$\mathbf{F}_{0}\left(s\right) = \Pr\left\{S \leq s \mid Y = 0\right\}$$

and:

$$\mathsf{F}_1(s) = \mathsf{Pr}\left\{S \leq s \mid Y = 1
ight\}$$

- The score S is relevant if we have the stochastic dominance order  $\mathbf{F}_0 \succ \mathbf{F}_1$
- In this case, the score quality is measured by the Kolmogorov-Smirnov statistic:

$$\mathrm{KS}=\max_{s}\left|\mathbf{F}_{0}\left(s
ight)-\mathbf{F}_{1}\left(s
ight)
ight|$$

It takes the value 1 if the score is perfect

• The KS statistic may be used to verify that the score is not random  $(\mathcal{H}_0:\mathrm{KS}=0)$ 

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## Kolmogorov-Smirnov test

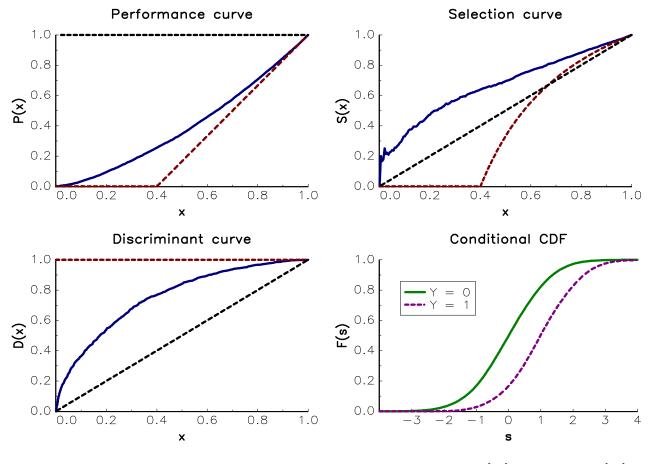


Figure: Comparison of the distributions  $F_0(s)$  and  $F_1(s)$ 

# Gini coefficient

- Let X and Y be two random variables
- The Lorenz curve  $y = \mathcal{L}(x)$  is the parametric curve defined by:

$$\begin{cases} x = \Pr \{ X \le x \} \\ y = \Pr \{ Y \le y \mid X \le x \} \end{cases}$$

- In economics, x represents the proportion of individuals that are ranked by income while y represents the proportion of income
- In this case, the Lorenz curve is a graphical representation of the distribution of income and is used for illustrating inequality of the wealth distribution between individuals

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#### Gini coefficient The Lorenz curve

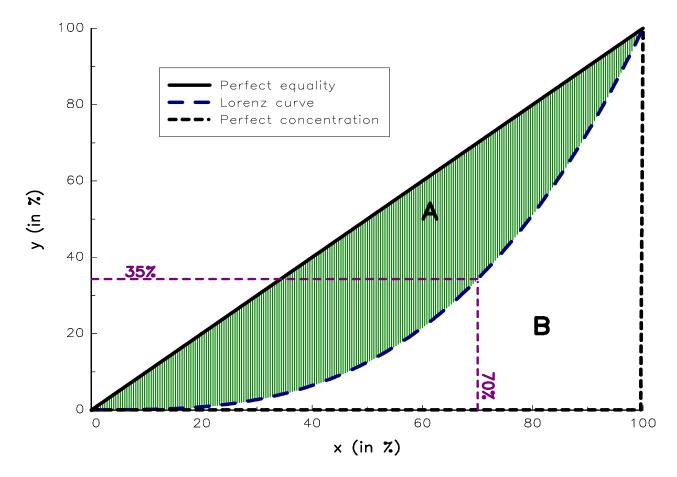


Figure: An example of Lorenz curve

# Gini coefficient

• We define the Gini coefficient by:

$$\mathcal{G}$$
ini ( $\mathcal{L}$ ) =  $rac{A}{A+B}$ 

where A is the area between the Lorenz curve and the curve of perfect equality, and B is the area between the curve of perfect concentration and the Lorenz curve

- By construction, we have  $0 \leq \mathcal{G}ini\left(\mathcal{L}
  ight) \leq 1$
- The Gini coefficient is equal to zero in the case of perfect equality and one in the case of perfect concentration
- We have:

$$\mathcal{G}ini\left(\mathcal{L}\right) = 1 - 2\int_{0}^{1}\mathcal{L}\left(x\right)\,\mathrm{d}x$$

### Gini coefficient Application to credit scoring

- We can interpret the selection curve as a Lorenz curve
- We recall that  $F(s) = \Pr \{S \le s\}$ ,  $F_0(s) = \Pr \{S \le s \mid Y = 0\}$  and  $F_1(s) = \Pr \{S \le s \mid Y = 1\}$
- The selection curve is defined by the following parametric coordinates:

$$\begin{cases} x(s) = 1 - \mathbf{F}(s) \\ y(s) = 1 - \mathbf{F}_0(s) \end{cases}$$

- The selection curve measures the capacity of the score for not selecting bad risks
- We could also build the Lorenz curve that measures the capacity of the score for selecting good risks:

$$\begin{cases} x(s) = \Pr \left\{ S \ge s \right\} = 1 - \mathbf{F}(s) \\ y(s) = \Pr \left\{ S \ge s \mid Y = 1 \right\} = 1 - \mathbf{F}_1(s) \end{cases}$$

It is called the precision curve

### Gini coefficient Application to credit scoring

• Another popular graphical tool is the receiver operating characteristic (or ROC curve), which is defined by:

$$\begin{cases} x(s) = \Pr \{S \ge s \mid Y = 0\} = 1 - \mathbf{F}_0(s) \\ y(s) = \Pr \{S \ge s \mid Y = 1\} = 1 - \mathbf{F}_1(s) \end{cases}$$

• The Gini coefficient associated to the Lorenz curve  $\mathcal L$  becomes:

$$\mathcal{G}ini\left(\mathcal{L}\right)=2\int_{0}^{1}\mathcal{L}\left(x\right)\,\mathrm{d}x-1$$

• The Gini coefficient of the score *S* is then computed as follows:

$$\mathcal{G}ini^{\star}\left(S
ight)=rac{\mathcal{G}ini\left(\mathcal{L}
ight)}{\mathcal{G}ini\left(\mathcal{L}^{\star}
ight)}$$

where  $\mathcal{L}^{\star}$  is the Lorenz curve associated to the perfect score

• An alternative to the Gini coefficient is the AUC measure, which corresponds to the area under the ROC curve:

$$\mathcal{G}$$
ini (ROC) = 2 × AUC (ROC) - 1

#### Gini coefficient Application to credit scoring

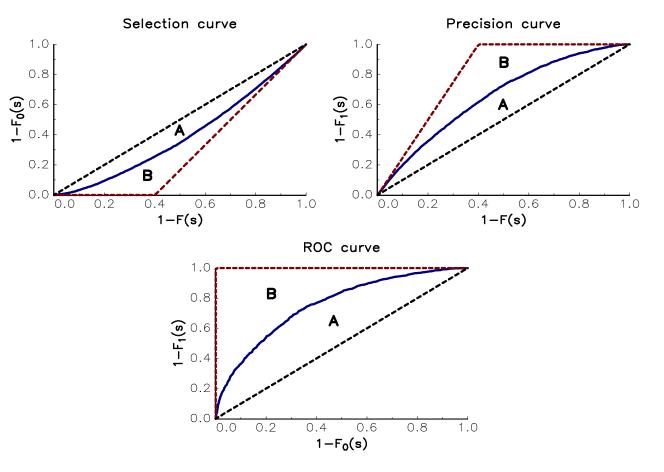


Figure: Selection, precision and ROC curves

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# Choice of the optimal cut-off

- A confusion matrix is a special case of contingency matrix
- Each row of the matrix represents the frequency in a predicted class while each column represents the frequency in an actual class
- Using the test set, it takes the following form:

	Y = 0	Y = 1
S < s	<i>n</i> <sub>0,0</sub>	<i>n</i> <sub>0,1</sub>
$S \ge s$	<i>n</i> <sub>1,0</sub>	$n_{1,1}$
	$n_0 = n_{0,0} + n_{1,0}$	$n_1 = n_{0,1} + n_{1,1}$

where  $n_{i,j}$  represents the number of observations of the cell (i,j)

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# Choice of the optimal cut-off

• We notice that each cell of this table can be interpreted as follows:

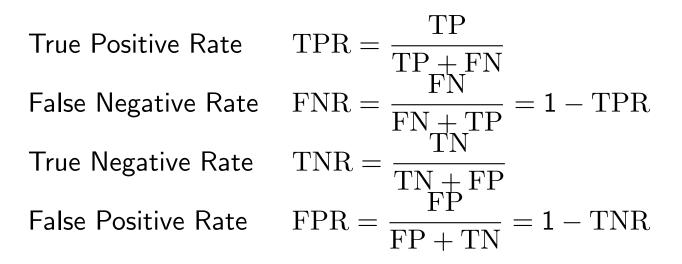
	Y = 0	Y = 1
	It is rejected	It is rejected,
S < s	and it is a bad risk	but it is a good risk
	(true negative)	(false negative)
	It is accepted,	It is accepted
$S \ge s$	but it is a bad risk	and it is a good risk
	(false positive)	(true positive)
	(negative)	(positive)

- The cells (S < s, Y = 0) and (S ≥ s, Y = 1) correspond to observations that are well-classified: true negative (TN) and true positive (TP)
- The cells (S ≥ s, Y = 0) and (S < s, Y = 1) correspond to two types of errors:</li>
  - a false positive (FP) can induce a future loss, because it may default: this is a type I error
  - a false negative (FN) potentially corresponds to a loss of a future P&L: this is a type II error

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#### Choice of the optimal cut-off Classification ratios

#### • We have



- The true positive rate (TPR) is also known as the sensitivity or the recall
- It measures the proportion of real good risks that are correctly predicted good risk

### Choice of the optimal cut-off Classification ratios

• The precision or the positive predictive value (PPV) is

$$PPV = \frac{TP}{TP + FP}$$

It measures the proportion of predicted good risks that are correctly real good risk

• The accuracy considers the classification of both negatives and positives:

$$ACC = \frac{TP + TN}{P + N} = \frac{TP + TN}{TP + FN + TN + FP}$$

• The  $F_1$  score is the harmonic mean of precision and sensitivity:

$$F_1 = rac{2}{1/ ext{precision} + 1/ ext{sensitivity}} = rac{2 \cdot ext{PPV} \cdot ext{TPR}}{ ext{PPV} + ext{TPR}}$$

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### Choice of the optimal cut-off Classification ratios

#### Table: Confusion matrix of three scoring systems and three cut-off values s

Score	s = 100		<i>s</i> =	200	<i>s</i> = 500		
$S_1$	386	616	698	1 304	1 330	3672	
	1614	7 384	1 302	6 6 9 6	670	4 328	
$S_2$	372	632	700	1 304	1 386	3616	
	1 628	7 368	1 300	6 6 9 6	614	4 384	
<i>S</i> <sub>3</sub>	382	616	656	1 344	1 378	3 6 2 4	
	1618	7 384	1 344	6 6 5 6	622	4 376	
Perfect	1 000	0	2 0 0 0	0	2 0 0 0	3 0 0 0	
	1 000	8 000	0	8 000	0	5 000	

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#### Choice of the optimal cut-off Classification ratios

#### Table: Binary classification ratios (in %) of the three scoring systems

Score	5	TPR	FNR	TNR	FPR	PPV	ACC	$F_1$
$S_1$	100	92.3	7.7	19.3	80.7	82.1	77.7	86.9
	200	83.7	16.3	34.9	65.1	83.7	73.9	83.7
	500	54.1	45.9	66.5	33.5	86.6	56.6	66.6
$S_2$ 2	100	92.1	7.9	18.6	81.4	81.9	77.4	86.7
	200	83.7	16.3	35.0	65.0	83.7	74.0	83.7
	500	54.8	45.2	69.3	30.7	87.7	57.7	67.5
<i>S</i> <sub>3</sub>	100	92.3	7.7	19.1	80.9	82.0	77.7	86.9
	200	83.2	16.8	32.8	67.2	83.2	73.1	83.2
	500	54.7	45.3	68.9	31.1	87.6	57.5	67.3
Perfect	100	100.0	0.0	50.0	50.0	88.9	90.0	94.1
	200	100.0	0.0	100.0	0.0	100.0	100.0	100.0
	500	62.5	37.5	100.0	0.0	100.0	70.0	76.9

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#### Choice of the optimal cut-off Classification ratios

#### Table: Best scoring system

Cut-off	TPR	FNR	TNR	FPR	PPV	ACC	$F_1$
100	$S_1/S_3$	$S_1/S_3$	$S_1$	$S_1$	$S_1$	$S_1$	$S_1$
200	$S_1/S_2$	$S_1/S_2$	$S_2$	$S_2$	$S_2$	$S_2$	$S_2$
500	$S_2$	$S_2$	$S_2$	$S_2$	$S_2$	$S_2$	$S_2$

## Exercises

- Exercise 15.4.5 Two-class separation maximization
- Exercise 15.4.6 Maximum likelihood estimation of the probit model

## References



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