Course 2023-2024 in Sustainable Finance Lecture 2. ESG Scoring

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¹The opinions expressed in this presentation are those of the authors and are not meant to represent the opinions or official positions of Amundi Asset Management.

Agenda

- Lecture 1: Introduction
- Lecture 2: ESG Scoring
- Lecture 3: Impact of ESG Investing on Asset Prices and Portfolio Returns
- Lecture 4: Sustainable Financial Products
- Lecture 5: Impact Investing
- Lecture 6: Engagement & Voting Policy
- Lecture 7: Extra-financial Accounting
- Lecture 8: Awareness of Climate Change Impacts

Data and variables Scoring system Rating system

- Lecture 9: The Ecosystem of Climate Change
- Lecture 10: Economic Models & Climate Change
- Lecture 11: Climate Risk Measures
- Lecture 12: Transition Risk Modeling
- Lecture 13: Climate Portfolio Construction
- Lecture 14: Physical Risk Modeling
- Lecture 15: Climate Stress Testing & Risk Management

ESG data

Several issues:

- E: climate change mitigation, climate change adaptation, preservation of biodiversity, pollution prevention, circular economy
- S: inequality, inclusiveness, labor relations, investment in human capital and communities, human rights
- G: management structure, employee relations, executive remuneration
- \Rightarrow requires a lot of alternative data

Sovereign ESG data Corporate ESG data

Sovereign ESG data

Sovereign ESG framework

- World Bank
- Data may be download at the following webpage: https://datatopics.worldbank.org/esg/framework.html
- E: 27 variables
- S: 22 variables
- G: 18 variables

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Sovereign ESG data

Table 1: The World Bank database of sovereign ESG indicators

Environmental

- Emissions & pollution (5)
- Natural capital endowment and management (6)
- Energy use & security (7)
- Environment/ climate risk & resilience (6)
- Food security (3)

Social

- Education & skills
 (3)
- Employment (3)
- Demography (3)
- Poverty & inequality (4)
- Health & nutrition
 (5)
- Access to services
 (4)

Governance

- Human rights (2)
- Government effectiveness (2)
- Stability & rule of law (4)
- Economic environment (3)
- Gender (4)
- Innovation (3)

Sovereign ESG data

Table 2: Indicators of the environmental pillar (World Bank database)

- Emissions & pollution (1) CO2 emissions (metric tons per capita); (2) GHG net emissions/removals by LUCF (Mt of CO2 equivalent); (3) Methane emissions (metric tons of CO2 equivalent per capita); (4) Nitrous oxide emissions (metric tons of CO2 equivalent per capita); (5) PM2.5 air pollution, mean annual exposure (micrograms per cubic meter);
- Natural capital endowment & management: (1) Adjusted savings: natural resources depletion (% of GNI); (2) Adjusted savings: net forest depletion (% of GNI); (3) Annual freshwater withdrawals, total (% of internal resources); (4) Forest area (% of land area); (5) Mammal species, threatened; (6) Terrestrial and marine protected areas (% of total territorial area);
- Energy use & security: (1) Electricity production from coal sources (% of total); (2) Energy imports, net (% of energy use); (3) Energy intensity level of primary energy (MJ/\$2011 PPP GDP); (4) Energy use (kg of oil equivalent per capita); (5) Fossil fuel energy consumption (% of total); (6) Renewable electricity output (% of total electricity output); (7) Renewable energy consumption (% of total final energy consumption);
- Environment/climate risk & resilience: (1) Cooling degree days (projected change in number of degree Celsius); (2) Droughts, floods, extreme temperatures (% of population, average 1990-2009); (3) Heat Index 35 (projected change in days); (4) Maximum 5-day rainfall, 25-year return level (projected change in mm); (5) Mean drought index (projected change, unitless); (6) Population density (people per sq. km of land area)
- Food security: (1) Agricultural land (% of land area); (2) Agriculture, forestry, and fishing, value added (% of GDP); (3) Food production index (2004-2006 = 100);

Source: https://datatopics.worldbank.org/esg/framework.html.

Sovereign ESG data

Table 3: Indicators of the social pillar (World Bank database)

- Education & skills: (1) Government expenditure on education, total (% of government expenditure);
 (2) Literacy rate, adult total (% of people ages 15 and above); (3) School enrollment, primary (% gross);
- **Employment**: (1) Children in employment, total (% of children ages 7-14); (2) Labor force participation rate, total (% of total population ages 15-64) (modeled ILO estimate); (3) Unemployment, total (% of total labor force) (modeled ILO estimate);
- Demography: (1) Fertility rate, total (births per woman); (2) Life expectancy at birth, total (years);
 (3) Population ages 65 and above (% of total population);
- **Poverty & inequality**: (1) Annualized average growth rate in per capita real survey mean consumption or income, total population (%); (2) Gini index (World Bank estimate); (3) Income share held by lowest 20%; (4) Poverty headcount ratio at national poverty lines (% of population);
- Health & nutrition: (1) Cause of death, by communicable diseases and maternal, prenatal and nutrition conditions (% of total); (2) Hospital beds (per 1,000 people); (3) Mortality rate, under-5 (per 1,000 live births); (4) Prevalence of overweight (% of adults); (5) Prevalence of undernourishment (% of population);
- Access to services: (1) Access to clean fuels and technologies for cooking (% of population); (2) Access to electricity (% of population); (3) People using safely managed drinking water services (% of population); (4) People using safely managed sanitation services (% of population);

Source: https://datatopics.worldbank.org/esg/framework.html.

Sovereign ESG data

Table 4: Indicators of the governance pillar (World Bank database)

- Human rights: (1) Strength of legal rights index (0 = weak to 12 = strong); (2) Voice and accountability (estimate);
- **Government effectiveness**: (1) Government effectiveness (estimate); (2) Regulatory quality (estimate);
- **Stability & rule of law**: (1) Control of corruption (estimate); (2) Net migration; (3) Political stability and absence of violence/terrorism (estimate); (4) Rule of law (estimate)
- **Economic environment**: (1) Ease of doing business index (1 = most business-friendly regulations); (2) GDP growth (annual %); (3) Individuals using the internet (% of population);
- **Gender**: (1) Proportion of seats held by women in national parliaments (%); (2) Ratio of female to male labor force participation rate (%) (modeled ILO estimate); (3) School enrollment, primary and secondary (gross), gender parity index (GPI); (4) Unmet need for contraception (% of married women ages 15-49);
- Innovation: (1) Patent applications, residents; (2) Research and development expenditure (% of GDP);
 (3) Scientific and technical journal articles;

Source: https://datatopics.worldbank.org/esg/framework.html.

Where to find the data?

- National accounts statistics collected by OECD, United Nations Statistics Division (UNSD), etc.
- Internal departments and specialized databases of the World Bank: World Bank Open Data, Business Enabling Environment (BEE), Climate Change Knowledge Portal (CCKP), Global Electrification Database (GEP), etc.
- International organizations: Emission Database for Global Atmospheric Research (EDGAR), Food and Agriculture Organization FAO, International Energy Agency (IEA), International Labour Organization (ILO), World Health Organization (WHO), etc.
- NGOs: Climate Watch, etc.;
- Academic resources: International disasters database (EM-DAT) of the Centre for Research on the Epidemiology of Disasters (Université Catholique de Louvain), etc.

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Other frameworks

The most known are FTSE (Beyond Ratings), Moody's (Vigeo-Eiris), MSCI, Sustainalytics, RepRisk and Verisk Mapplecroft.

 \Rightarrow The average cross-correlation between data providers is equal to 85% for the ESG score, 42% for the environmental score, 85% for the social score and 71% for the governance score

Bias towards richest countries

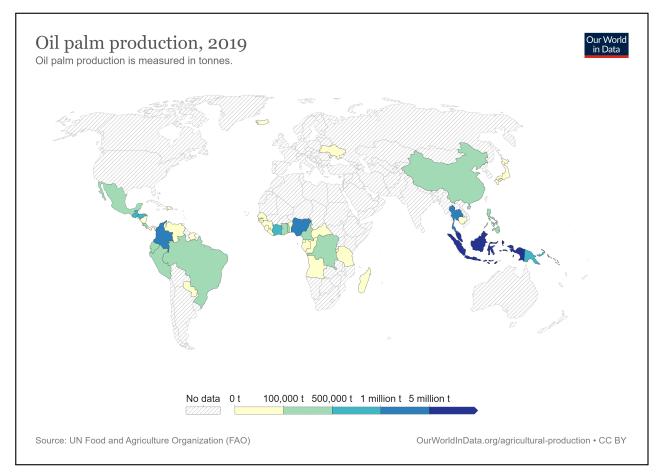
Table 5: Correlation of ESG scores with countrys national income (GNI per capita)

Factor	ESG	Е	S	G
ISS	68%	7%	86%	77%
FTSE (Beyond Ratings)	91%	74%	88%	84%
MSCI	84%	10%	90%	77%
RepRisk	78%	79%	75%	37%
RobecoSAM	89%	82%	85%	85%
Sustainalytics	95%	83%	94%	93%
V.E	60%	23%	79%	39%
Total	81%	51%	85%	70%

Source: Gratcheva et al. (2020).

The mushrooming growth of data

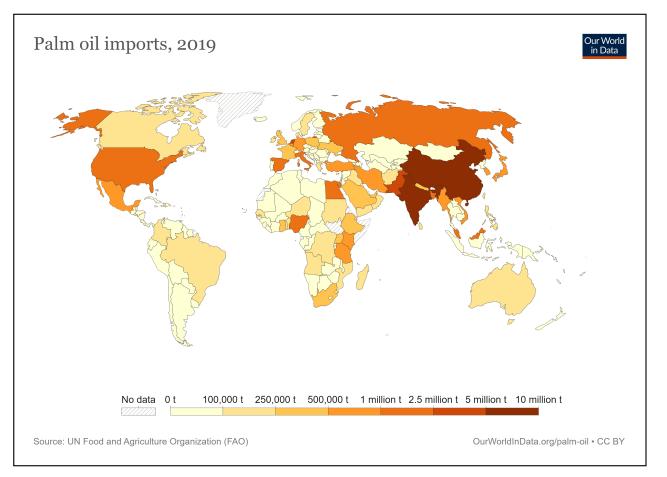
Figure 1: Palm oil production (2019)



Source: Our World in Data, https://ourworldindata.org/palm-oil.

The mushrooming growth of data

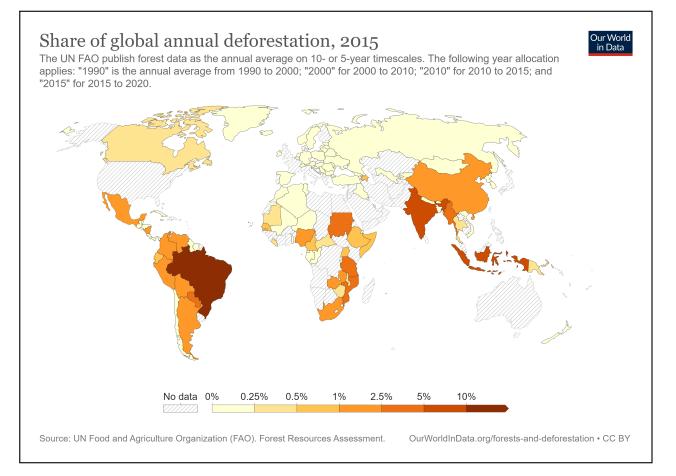
Figure 2: Palm oil imports (2019)



Source: Our World in Data, https://ourworldindata.org/palm-oil.

The mushrooming growth of data

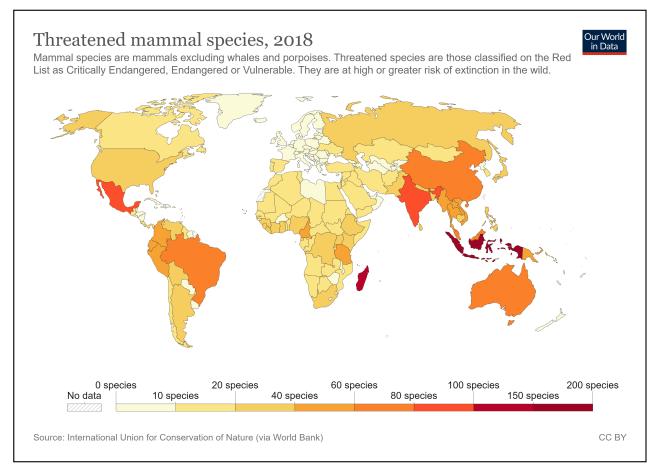
Figure 3: Share of global annual deforestation (2015)



Source: Our World in Data, https://ourworldindata.org/deforestation.

The mushrooming growth of data

Figure 4: Threatened mammal species (2018)

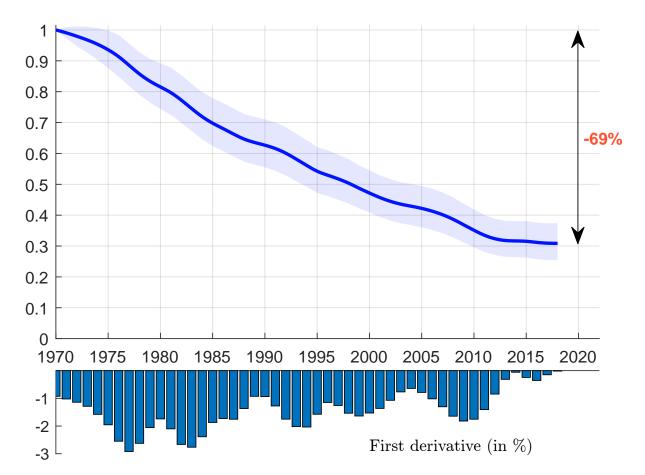


Source: Our World in Data, https://ourworldindata.org/biodiversity.

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An example with the biodiversity risk

Figure 5: Global living planet index



Source: https://livingplanetindex.org/latest_results & Author's calculation.

An example with the biodiversity risk

Some databases:

- the Red List Index (RLI)
- World Database on Protected Areas (WDPA)
- Integrated Biodiversity Assessment Tool (IBAT)
- Exploring Natural Capital Opportunities, Risks and Exposure (ENCORE)
- Etc.

Corporate ESG data

Data sources:

- Corporate publications (self-reporting)
 - Annual reports
 - Orporate sustainability reports
- Financial and regulatory filings (standardized reporting)
 - Mandatory reports (SFDR, CSRD, EUTR, etc.)
 - Non-mandatory frameworks (PRI, TCFD, CDP, etc.)
- News and other media
- In NGO reports and websites
- Company assessment and due diligence questionnaire (DDQ)
- Internal models

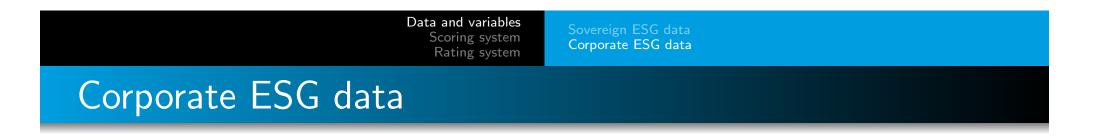
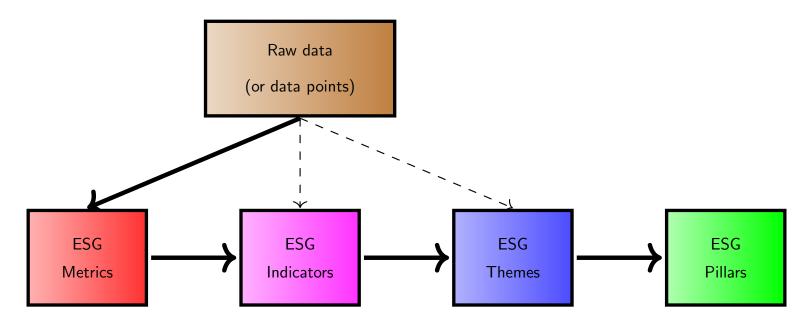


Figure 6: From raw data to ESG pillars



Sovereign ESG data Corporate ESG data

Corporate ESG data

Table 6: An example of ESG criteria (corporate issuers)

Environmental

- Carbon emissions
- Energy use
- Pollution
- Waste disposal
- Water use
- Renewable energy
- Green cars*
- Green financing*

Social

- Employment conditions
- Community involvement
- Gender equality
- Diversity
- Stakeholder opposition
- Access to medicine

Governance

- Board independence
- Corporate behaviour
- Audit and control
- Executive compensation
- Shareholder' rights
- CSR strategy

 $^{(\star)}$ means a specific criterion related to one or several sectors (Green cars \Rightarrow Automobiles, Green financing \Rightarrow Financials)

Corporate ESG data

Some examples:

- Bloomberg rates 11800 public companies. They use more than 120 ESG indicators and 2000+ data points.
- ISS ESG rates about 10 000 issuers. They use more than 800 indicators and applies approximately 100 indicators per company.
- FTSE Russell rates about 7 200 securities. They use more than 300 indicators and 14 themes.
- MSCI rates 10 000 companies (14 000 issuers including subsidiaries) and 680 000 securities globally. They use 10 themes, 1000+ data points, 80 exposure metrics and 250+ management metrics.
- Refinitiv rates 12000 public and private companies. They consider 10 themes. These themes are built using 186 metrics and 630+ data points.
- S&P Dow Jones Indices uses between 16 to 27 criteria scores, a questionnaire and 1000 data points.
- Sustainalytics rates more than 16 300 companies. They consider 20 material ESG issues, based on 350+ indicators.

Sovereign ESG data Corporate ESG data

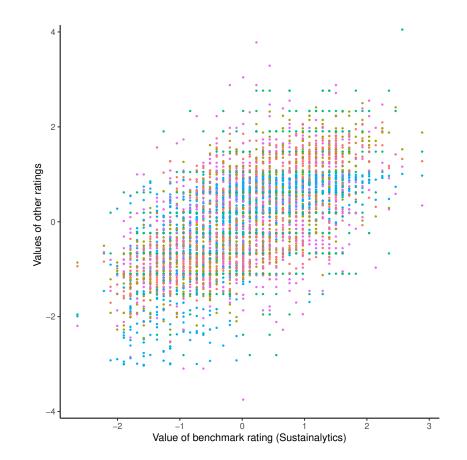
The race for alternative data

- Controversies \Rightarrow NLP (RepRisk, daily basis: 500 000+ documents, 100 000+ sources, 23 languages)
- Geospatial data \Rightarrow Physical risk

Sovereign ESG data Corporate ESG data

The divergence of corporate ESG ratings

Figure 7: ESG rating disagreement



Source: Berg et al. (2022).

The divergence of corporate ESG ratings

Berg et al. (2022) identify three sources of divergence:

- "Measurement divergence refers to situation where rating agencies measure the same indicator using different ESG metrics (56%)
- **Scope** divergence refers to situation where ratings are based on different set of ESG indicators (38%)
- **Weight** divergence emerges when rating agencies take different views on the relative importance of ESG indicators" (6%)

Sovereign ESG data Corporate ESG data

The divergence of corporate ESG ratings

Table 7: Rank correlation among ESG ratings

	MSCI	Refinitiv	S&P Global	
MSCI	100%			
Refinitiv	43%	100%		
S&P Global	45%	69%	100%	
Sustainalytics	53%	64%	69%	100%

Source: Billio et al. (2021).

Tree-based scoring method Other statistical methods Performance evaluation criteria

One-level tree structure

- X_1, \ldots, X_m are m features
- The score is linear:

$$\boldsymbol{\mathcal{S}} = \sum_{j=1}^m \omega_j X_j$$

• ω_j is the weight of the j^{th} metric

Tree-based scoring method Other statistical methods Performance evaluation criteria

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Tree-based scoring method Other statistical methods Performance evaluation criteria

One-level tree structure

The Altman Z score is equal to:

$$Z = 1.2 \cdot X_1 + 1.4 \cdot X_2 + 3.3 \cdot X_3 + 0.6 \cdot X_4 + 1.0 \cdot X_5$$

where the variables X_j represent the following financial ratios:

X_j	Ratio
X_1	Working capital / Total assets
X_2	Retained earnings / Total assets
X_3	Earnings before interest and tax / Total assets
X_4	Market value of equity / Total liabilities
X_5	Sales / Total assets

$$Z_i \Rightarrow Z_i^{\star} = (Z_i - m_z) / \sigma_z \Rightarrow$$
 Decision rule

Data and variablesTree-based scoring methodScoring systemOther statistical methodsRating systemPerformance evaluation criteria

Two-level tree structure

The intermediary scores are equal to:

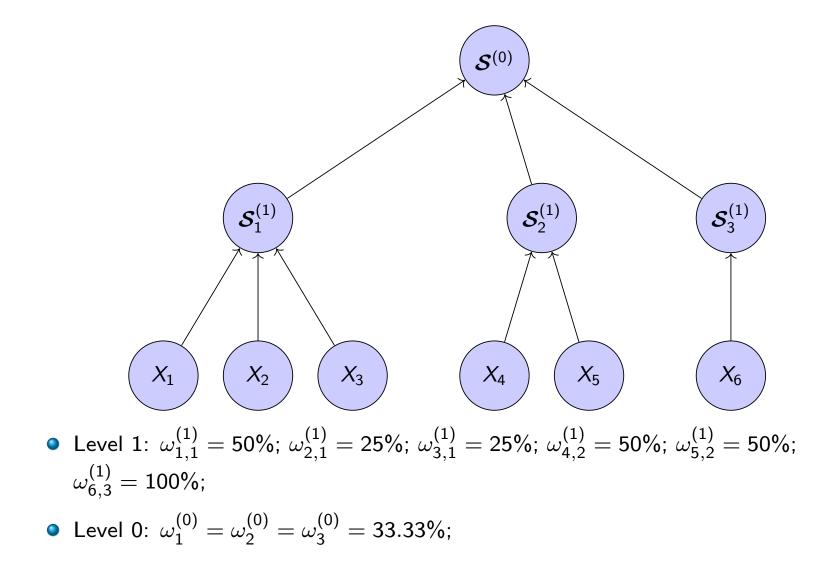
$$oldsymbol{\mathcal{S}}_k^{(1)} = \sum_{j=1}^m \omega_{j,k}^{(1)} X_j$$

whereas the expression of the final score is:

$$oldsymbol{\mathcal{S}}:=oldsymbol{\mathcal{S}}_1^{(0)}=\sum_{k=1}^{m_{(1)}}\omega_k^{(0)}oldsymbol{\mathcal{S}}_k^{(1)}$$



Figure 8: A two-level non-overlapping tree



Tree-based scoring method Other statistical methods Performance evaluation criteria

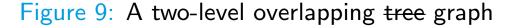
Two-level tree structure

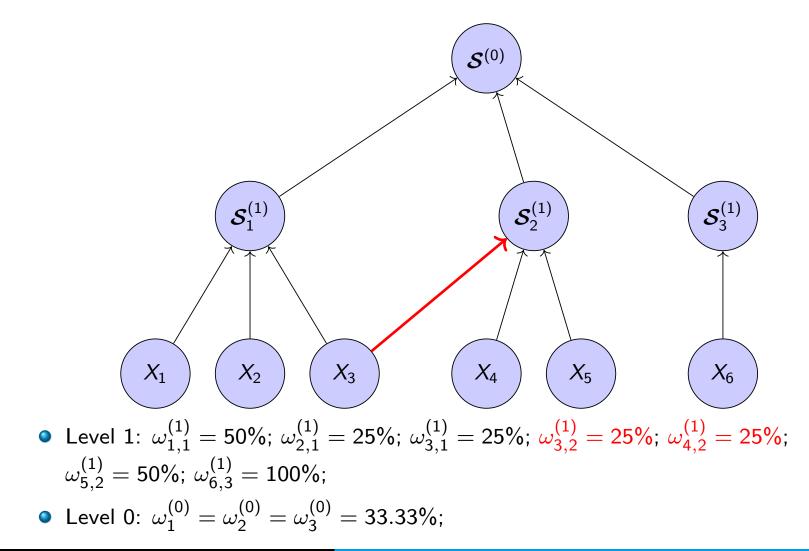
$$\begin{cases} \boldsymbol{\mathcal{S}}_{1}^{(1)} = 0.5 \cdot X_{1} + 0.25 \cdot X_{2} + 0.25 \cdot X_{3} \\ \boldsymbol{\mathcal{S}}_{2}^{(1)} = 0.5 \cdot X_{4} + 0.5 \cdot X_{5} \\ \boldsymbol{\mathcal{S}}_{3}^{(1)} = X_{6} \end{cases}$$

$$\boldsymbol{\mathcal{S}}=rac{\boldsymbol{\mathcal{S}}_1^{(1)}+\boldsymbol{\mathcal{S}}_2^{(1)}+\boldsymbol{\mathcal{S}}_3^{(1)}}{3}$$

Data and variablesTree-based scoring methodScoring systemOther statistical methodsRating systemPerformance evaluation criteria

Two-level tree structure



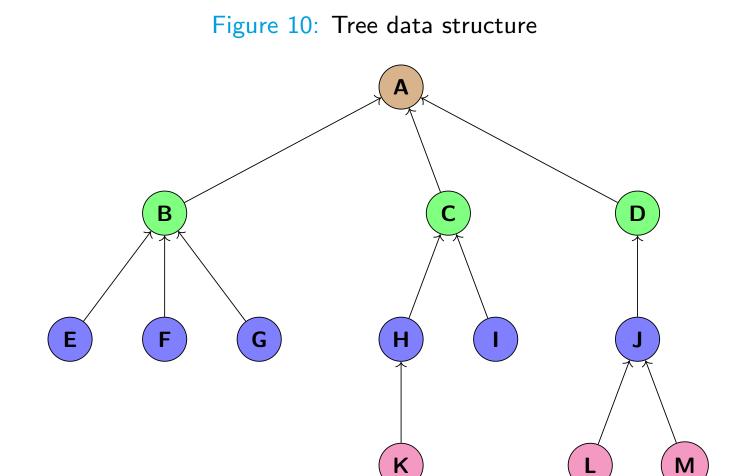


 Data and variables
 Tree-based scoring method

 Scoring system
 Other statistical methods

 Rating system
 Performance evaluation criteria

Tree and graph theory



Tree-based scoring method Other statistical methods Performance evaluation criteria

Tree and graph theory

• *L* is the number of levels

• We have
$$\mathcal{S}_{j}^{(L)} = X_{j}$$

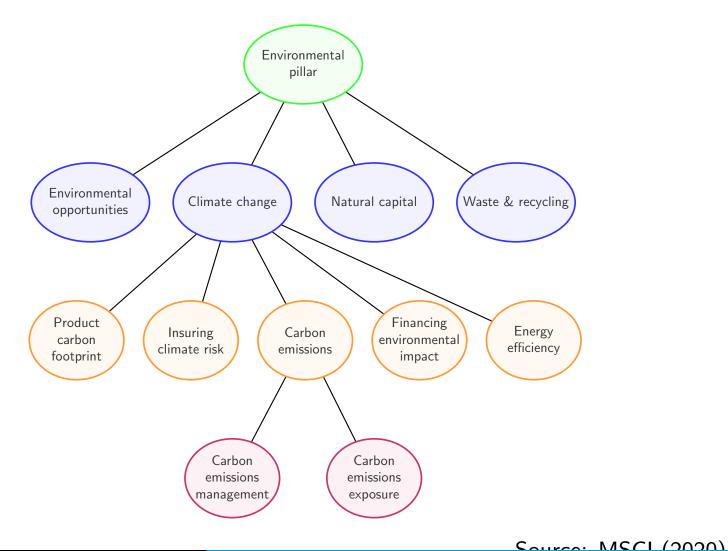
• The value of the k^{th} node at level ℓ is given by:

$$oldsymbol{\mathcal{S}}_k^{(\ell)} = \sum_{j=1}^{m_{(\ell+1)}} \omega_{j,k}^{(\ell)} oldsymbol{\mathcal{S}}_j^{(\ell+1)}$$

Tree-based scoring method Other statistical methods Performance evaluation criteria

An example of ESG scoring tree

Figure 11: An example of ESG scoring tree (MSCI methodology)



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Score normalization

Let $\omega_{(\ell)}$ be the $m_{(\ell+1)} \times m_{(\ell)}$ matrix, whose elements are $\omega_{j,k}^{(\ell)}$ for $j = 1, \ldots, m_{(\ell+1)}$ and $k = 1, \ldots, m_{(\ell)}$

Data and variables

Scoring system Rating system

The final score is equal to:

$$\boldsymbol{\mathcal{S}} = \boldsymbol{\omega}^\top \boldsymbol{X}$$

Tree-based scoring method

where:

 $\omega = \omega_{(L-1)} \cdots \omega_{(1)} \omega_{(0)}$

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

If $X \sim \mathbf{F}$, we obtain:

$$\begin{aligned} \mathbf{G}\left(s\right) &= & \Pr\left\{\mathbf{\mathcal{S}} \leq s\right\} \\ &= & \Pr\left\{\omega^{\top} X \leq s\right\} \\ &= & \int \cdots \int \mathbb{1}\left\{\omega^{\top} x \leq s\right\} \, \mathrm{d}\mathbf{F}\left(x\right) \\ &= & \int \cdots \int \mathbb{1}\left\{\sum_{j=1}^{m} \omega_{j} x_{j} \leq s\right\} \, \mathrm{d}\mathbf{F}\left(x_{1}, \dots, x_{m}\right) \\ &= & \int \cdots \int \mathbb{1}\left\{\sum_{j=1}^{m} \omega_{j} x_{j} \leq s\right\} \, \mathrm{d}\mathbf{C}\left(\mathbf{F}_{1}\left(x_{1}\right), \dots, \mathbf{F}_{m}\left(x_{m}\right)\right) \end{aligned}$$

Therefore, the distribution **G** depends on the copula function **C** and the marginals $(\mathbf{F}_1, \ldots, \mathbf{F}_m)$ of **F**

$$\mathbf{F}_1 \equiv \mathbf{F}_1 \equiv \ldots \equiv \mathbf{F}_m \Rightarrow \mathbf{G} \equiv \mathbf{F}_1?$$

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

In the independent case, we obtain a a convolution probability distribution:

$$\mathbf{G}(s) = \int \cdots \int \mathbb{1}\left\{\sum_{j=1}^{m} \omega_j x_j \leq s\right\} \prod_{j=1}^{m} \mathrm{d}\mathbf{F}_j(x_j)$$

If $X_j \sim \mathcal{N}(\mu_j, \sigma_j^2)$, we have $\omega_j X_j \sim \mathcal{N}(\omega_j \mu_j, \omega_j^2 \sigma_j^2)$. We deduce that:

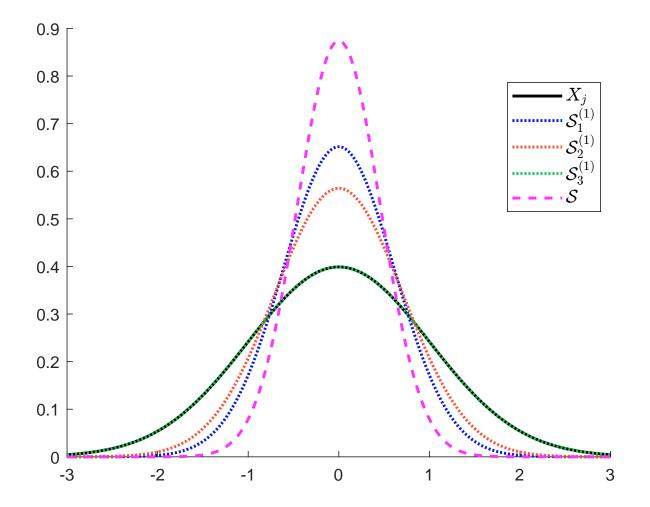
$$\boldsymbol{\mathcal{S}} \sim \mathcal{N}\left(\sum_{j=1}^{m} \omega_{j} \mu_{j}, \sum_{j=1}^{m} \omega_{j}^{2} \sigma_{j}^{2}\right) \equiv \mathcal{N}\left(\boldsymbol{\omega}^{\top} \boldsymbol{\mu}, \boldsymbol{\omega}^{\top} \boldsymbol{\Sigma} \boldsymbol{\omega}\right)$$

where $\mu = (\mu_1, \ldots, \mu_m)$ and $\Sigma = \operatorname{diag} (\sigma_1^2, \ldots, \sigma_m^2)$.

Data and variablesTree-based scoring methodScoring systemOther statistical methodsRating systemPerformance evaluation criteria

Score normalization

Figure 12: Probability distribution of the scores based on the previous tree



Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Exercise

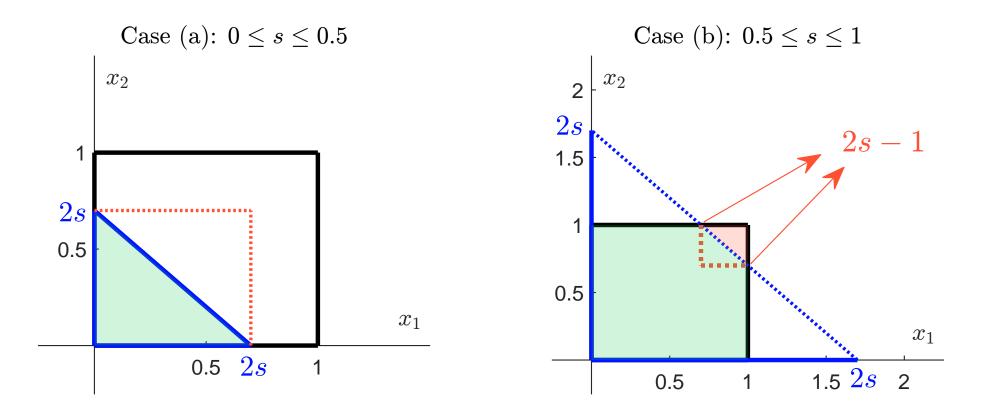
We assume that $X_1 \sim \mathcal{U}_{[0,1]}$ and $X_2 \sim \mathcal{U}_{[0,1]}$ are two independent random variables. We consider the score \mathcal{S} defined as:

$$\boldsymbol{\mathcal{S}}=\frac{X_1+X_2}{2}$$

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Figure 13: Geometric interpretation of the probability mass function



Data and variablesTree-based scoring methodScoring systemOther statistical methodsRating systemPerformance evaluation criteria

Score normalization

We deduce that:

$$\Pr\left\{\boldsymbol{\mathcal{S}} \le s\right\} = \begin{cases} \frac{1}{2} (2s)^2 = 2s^2 & \text{if } 0 \le s \le \frac{1}{2} \\ 1 - \frac{1}{2} (2 - 2s)^2 = -1 + 4s - 2s^2 & \text{if } \frac{1}{2} \le s \le 1 \end{cases}$$

The density function is then:

$$g\left(s
ight)=\left\{egin{array}{ccc}4s& ext{if}&0\leq s\leqrac{1}{2}\4-4s& ext{if}&rac{1}{2}\leq s\leq1\end{array}
ight.$$

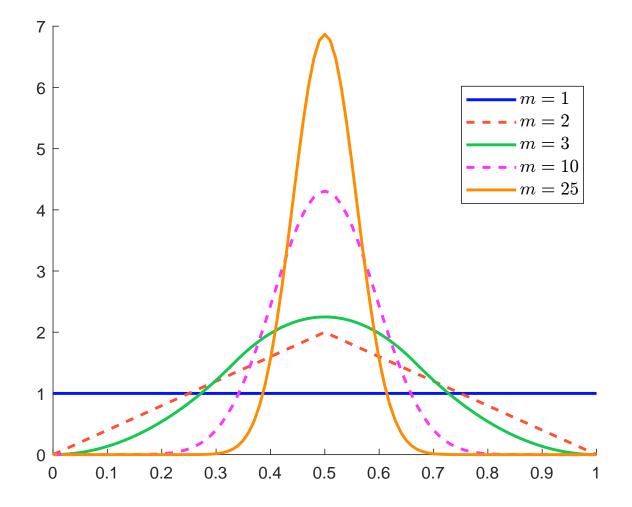
In the general case, we have:

$$oldsymbol{\mathcal{S}} = rac{X_1 + X_2 + \dots + X_m}{m} \sim \mathfrak{B}$$
ates (m)

Data and variablesTree-based scoring methodScoring systemOther statistical methodsRating systemPerformance evaluation criteria

Score normalization





Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Exercise

We assume that $X \sim \mathcal{N}(\mu, \Sigma)$ with $\mu_j = 0$, $\sigma_j = 1$ and $\rho_{j,k} = \rho$ for $j \neq k$. Show that:

$$\mathbb{E}\left[\boldsymbol{\mathcal{S}}
ight]=0$$

and

$$\operatorname{var}(\boldsymbol{\mathcal{S}}) = \rho \mathcal{S}^{2}(w) + (1 - \rho) \mathcal{H}(\omega)$$

where $S(w) = \sum_{j=1}^{m} \omega_j$ is the sum index and $\mathcal{H}(\omega) = \sum_{j=1}^{m} \omega_j^2$ is the Herfindahl index. Deduce that:

$$\sigma_{\boldsymbol{\mathcal{S}}} = \sqrt{\rho + (1 - \rho) \mathcal{H}(\omega)}$$

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

How to normalize?

$$oldsymbol{\mathcal{S}}_k^{(\ell)} = arphi \left(\sum_{j=1}^{m_{(\ell+1)}} \omega_{j,k}^{(\ell)} oldsymbol{\mathcal{S}}_j^{(\ell+1)}
ight)$$

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

m-score normalization:

$$m_i = \frac{x_i - x^-}{x^+ - x^-}$$

where $x^- = \min x_i$ and $x^+ = \max x_i$

q-score normalization:

$$q_i = \mathbf{H}(x_i)$$

where \mathbf{H} is the distribution function of X

z-score normalization:

$$z_i = \frac{x_i - \mu}{\sigma}$$

where μ and σ are the mathematical expectation and standard deviation of X

b-score normalization:

$$b_{i} = \mathfrak{B}^{-1} \left(\mathsf{H} \left(x_{i}
ight); lpha, eta
ight)$$

where $\mathcal{B}(\alpha,\beta)$ is the beta distribution

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Probability integral transform (PIT)

If $X \sim \mathbf{H}$ and is continuous, $Y = \mathbf{H}(X)$ is a uniform random variable.

We have $Y \in [0, 1]$ and:

$$Pr \{Y \le y\} = Pr \{H(X) \le y\}$$
$$= Pr \{X \le H^{-1}(y)\}$$
$$= H (H^{-1}(y))$$
$$= y$$

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Computing the empirical distribution $\hat{\mathbf{H}}$

- Let $\{x_1, x_2, \ldots, x_n\}$ be the sample
- We have:

$$q_i = \mathbf{\hat{H}}(x_i) = \Pr\{X \le x_i\} = \frac{\#\{x_j \le x_i\}}{n_q}$$

•
$$n_q = n$$
 or $n_q = n + 1$?

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Exercise

What is the normalization shape of this transformation?

$${\cal S}=rac{2}{1+e^{-z}}-1$$

Hint: compute the density function.

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Example

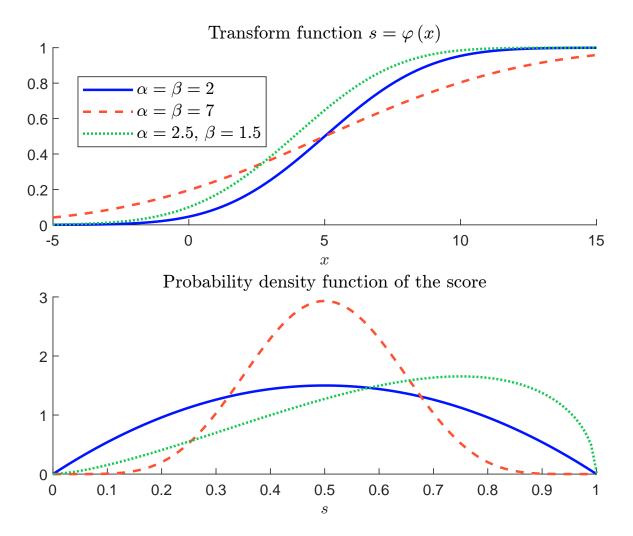
The data are normally distributed with mean $\mu = 5$ and standard deviation $\sigma = 2$. To map these data into a 0/1 score, we consider the following transform:

$$\mathbf{s} := \varphi(\mathbf{x}) = \mathfrak{B}^{-1}\left(\Phi\left(\frac{\mathbf{x}-\mathbf{5}}{2}\right); \alpha, \beta\right)$$

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Figure 15: Transforming data into b-score



Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Example

We consider the raw data of 9 companies that belong to the same industry. The first variable measures the carbon intensity of the scope 1 + 2 in 2020, while the second variable is the variation of carbon emissions between 2015 and 2020. We would like to create the score $S \equiv 70\% \cdot X_1 + 30\% \cdot X_2$.

Firm	Carbon intensity	Carbon momentum
FILL	in $tCO_2e/\$$ mn)	(in %)
1	94.0	-3.0
2	38.6	-5.5
3	30.6	5.6
4	74.4	-1.3
5	97.1	-16.8
6	57.1	-3.5
7	132.4	8.5
8	92.5	-9.1
9	64.9	-4.6

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

- *q*-score 0/100
- *z*-score

•
$$qz = 100 \cdot \Phi(z)$$

• $zq = \Phi^{-1}\left(\frac{q}{100}\right)$
• $bz = \mathfrak{B}^{-1}\left(\Phi(z); \alpha, \beta\right)$ where $\alpha = \beta = 2$
• $bz^* = \mathfrak{B}^{-1}\left(\Phi(z); \alpha, \beta\right)$ where $\alpha = 2.5$ and $\beta = 1.5$.

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Table 8: Computation of the score $S \equiv 70\% \cdot X_1 + 30\% \cdot X_2$ (*q*-score 0/100 normalization)

#	<i>X</i> ₁	q_1	<i>X</i> ₂	¶2	S	S	\Re
1	94.00	70.00	-3.00	60.00	67.00	80.00	8
2	38.60	20.00	-5.50	30.00	23.00	10.00	1
3	30.60	10.00	5.60	80.00	31.00	20.00	2
4	74.40	50.00	-1.30	70.00	56.00	60.00	6
5	97.10	80.00	-16.80	10.00	59.00	70.00	7
6	57.10	30.00	-3.50	50.00	36.00	30.00	3
7	132.40	90.00	8.50	90.00	90.00	90.00	9
8	92.50	60.00	-9.10	20.00	48.00	50.00	5
9	64.90	40.00	-4.60	40.00	40.00	40.00	4
Mean	75.73	50.00	-3.30	50.00	50.00	50.00	
Std-dev.	31.95	27.39	7.46	27.39	20.60	27.39	

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Table 9: Computation of the score $S \equiv 70\% \cdot X_1 + 30\% \cdot X_2$ (*z*-score normalization)

#	<i>X</i> ₁	z_1	X ₂	<i>z</i> ₂	S	S	\Re
1	94.00	0.572	-3.00	0.040	0.412	0.543	8
2	38.60	-1.162	-5.50	-0.295	-0.902	-1.188	1
3	30.60	-1.413	5.60	1.193	-0.631	-0.831	2
4	74.40	-0.042	-1.30	0.268	0.051	0.067	6
5	97.10	0.669	-16.80	-1.810	-0.075	-0.099	5
6	57.10	-0.583	-3.50	-0.027	-0.416	-0.548	3
7	132.40	1.774	8.50	1.582	1.716	2.261	9
8	92.50	0.525	-9.10	-0.778	0.134	0.177	7
9	64.90	-0.339	-4.60	-0.174	-0.290	-0.382	4
Mean	75.73	0.000	-3.30	0.000	0.000	0.000	
Std-dev.	31.95	1.000	7.46	1.000	0.759	1.000	

Tree-based scoring method Other statistical methods Performance evaluation criteria

Score normalization

Table 10: Comparison of the different scoring methods

	9		\mathcal{Z}		qz		zq		bz		bz'	۲
#	S	\mathfrak{R}	S	\mathfrak{R}	S	\Re	S	\mathfrak{R}	S	\mathfrak{R}	S	\mathfrak{R}
1	80.00	8	0.54	8	76.27	8	0.84	8	0.66	8	0.81	8
2	10.00	1	-1.19	1	9.19	1	-1.28	1	0.20	1	0.30	1
3	20.00	2	-0.83	2	21.37	2	-0.84	2	0.29	2	0.38	2
4	60.00	6	0.07	6	54.13	5	0.25	6	0.52	6	0.70	6
5	70.00	7	-0.10	5	56.65	6	0.52	7	0.51	5	0.64	5
6	30.00	3	-0.55	3	24.42	3	-0.52	3	0.34	3	0.50	3
7	90.00	9	2.26	9	98.04	9	1.28	9	0.93	9	0.96	9
8	50.00	5	0.18	7	60.39	7	0.00	5	0.56	7	0.72	7
9	40.00	4	-0.38	4	30.96	4	-0.25	4	0.39	4	0.56	4
Mean	50.00		0.00		47.94		0.00		0.49		0.62	
Std-dev.	27.39		1.00		28.79		0.82		0.22		0.21	

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An example with the CEO pay ratio

The CEO pay ratio is calculated by dividing the CEO's compensation by the pay of the median employee. It is one of the key metrics for the **G** pillar. It has been imposed by the Dodd-Frank Act, which requires that publicly traded companies disclose:

- the median total annual compensation of all employees other than the CEO;
- the ratio of the CEO's annual total compensation to that of the median employee;
- the wage ratio of the CEO to the median employee.
- \Rightarrow the average S&P 500 company's CEO-to-worker pay ratio was 324-to-1 in 2021 (AFL-CIO)

Tree-based scoring method Other statistical methods Performance evaluation criteria

An example with the CEO pay ratio

Table 11: Examples of CEO pay ratio (June 2021)

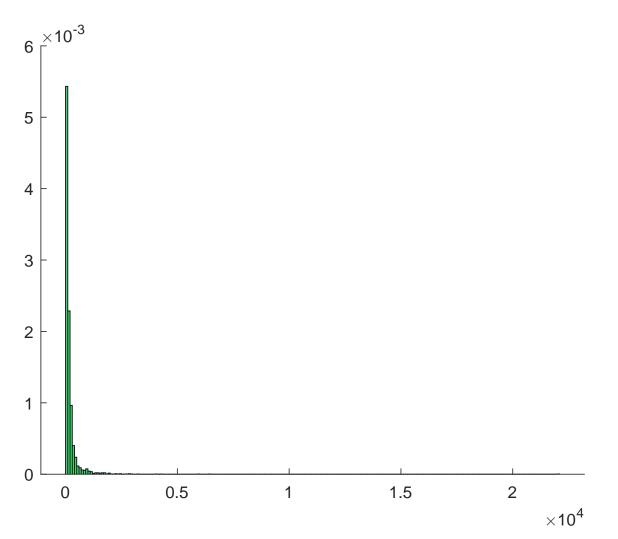
Company name	Р	R	Company name	Р	R
Abercrombie & Fitch	1 954	4,293	Netflix	202 931	190
McDonald's	9 2 9 1	1,939	BlackRock	133 644	182
Coca-Cola	11 285	1,657	Pfizer	98972	181
Gap	6177	1,558	Goldman Sachs	138 854	178
Alphabet	258 708	1,085	MSCI	55 857	165
Walmart	22 484	983	Verisk Analytics	77 055	117
Estee Lauder	30733	697	Facebook	247 883	94
Ralph Lauren	21 358	570	Invesco	125 282	92
NIKE	25 386	550	Boeing	158869	90
Citigroup	52 988	482	Citrix Systems	181 769	80
PepsiCo	45 896	368	Harley-Davidson	187 157	59
Microsoft	172512	249	Amazon.com	28 848	58
Apple	57 596	201	Berkshire Hathaway	65 740	6

Source: https://aflcio.org (June 2021)

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An example with the CEO pay ratio

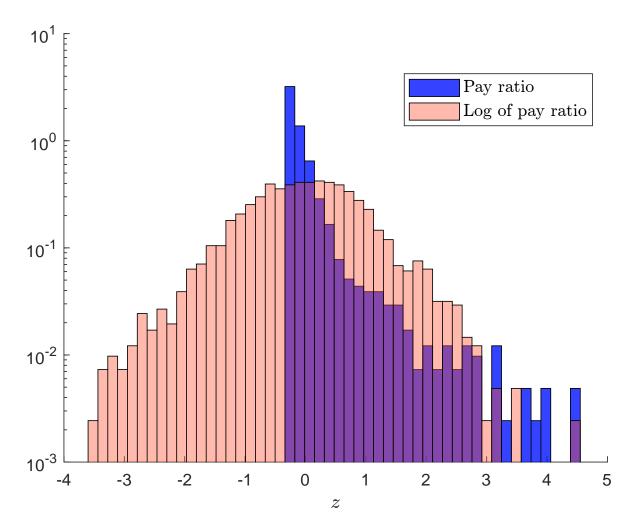
Figure 16: Histogram of the CEO pay ratio



Tree-based scoring method Other statistical methods Performance evaluation criteria

An example with the CEO pay ratio

Figure 17: Histogram of *z*-score applied to the CEO pay ratio



Tree-based scoring method Other statistical methods Performance evaluation criteria

An example with the CEO pay ratio

What is the solution? Give the transform function $y = \varphi(x)$.

Hint: use the beta distribution.

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Other statistical methods

Unsupervised learning

- Clustering (K-means, hierarchical clustering)
- Dimension reduction (PCA)

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Other statistical methods

Supervised learning

- Discriminant analysis (LDA, QDA)
- Binary choice models (logistic regression, probit model)
- Regression models (OLS, lasso)

 \Rightarrow Advanced learning models (*k*-NN, neural networks and support vector machines) are not relevant in the case of ESG scoring

We need to define the response variable Y

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Other statistical methods

Example with credit scoring models

- Let $S_i(t)$ be the credit score of individual *i* at time *t*
- We have:

$$Y_{i}(t) = \mathbb{1}\left\{\tau_{i} \leq t + \delta\right\} = \mathbb{1}\left\{D_{i}(t + \delta) = 1\right\}$$

where τ_i and D_i are the default time and the default indicator function, and δ is the time horizon (e.g., one year)

• The calibration problem of the credit scoring model is:

$$\Pr\left\{Y_{i}\left(t\right)=0\right\}=f\left(\boldsymbol{\mathcal{S}}_{i}\left(t\right)\right)$$

where f is an increasing function

Application to ESG scoring models

- Let $S_i(t)$ be the ESG score of company *i* at time *t*
- Endogenous response variable:
 - (a) Best-in-class oriented scoring system:

$$Y_{i}\left(t
ight)=\mathbb{1}\left\{oldsymbol{\mathcal{S}}_{i}\left(t+h
ight)\geq s^{\star}
ight\}$$

where s^{\star} is the best-in-class threshold

- (b) Worst-in-class oriented scoring system: $Y_i(t) = \mathbb{1} \{ S_i(t+h) \leq s^* \}$ where s^* is the worst-in-class threshold
- Exogenous response variable
 - (c) Binary response:

$$Y_{i}\left(t\right)=\mathbf{1}\left\{\mathcal{C}_{i}\left(t+h\right)\geq0\right\}$$

where $C_i(t)$ is the controversy index

d Continuous response:

$$Y_{i}\left(t\right)=\mathcal{C}_{i}\left(t+h\right)$$

• The calibration problem of the ESG scoring model is $Pr \{Y_i(t) = 0\} = f(S_i(t)) \text{ or } Y_i(t) = f(S_i(t)) \text{ where the function}$ *f* is increasing for case (a) and decreasing for cases (b), (c) and (d)

Tree-based scoring method Other statistical methods Performance evaluation criteria

Performance evaluation criteria

- ESG scoring and rating
 - Shannon entropy
 - Confusion matrix
 - Binary classification ratios (TPR, FNR, TNR, FPR, PPV, ACC, F_1)
- ESG scoring
 - Performance, selection and discriminant curves
 - ROC curve
 - Gini coefficient

Shannon entropy

- Let (X, Y) be a random vector where $p_{i,j} = \Pr \{X = x_i, Y = y_j\}$, $p_i = \Pr \{X = x_i\}$ and $p_j = \Pr \{Y = y_j\}$
- The Shannon entropy of the discrete random variable X is given by:

$$\mathcal{I}(X) = -\sum_{i=1}^{n} p_i \ln p_i$$

- We have the property $0 \leq \mathcal{I}(X) \leq \ln n$
- The entropy is equal to zero if there is a state *i* such that $p_i = 1$ and is equal to $\ln n$ in the case of the uniform distribution $(p_i = 1/n)$
- The Shannon entropy is a measure of the average information of the system
- The lower the Shannon entropy, the more informative the system

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Shannon entropy

• For a random vector (X, Y), we have:

$$\mathcal{I}(X,Y) = -\sum_{i=1}^{n} \sum_{j=1}^{n} p_{i,j} \ln p_{i,j}$$

• We deduce that the conditional information of Y given X is equal to:

$$\mathcal{I}(Y \mid X) = \mathbb{E}\left[\mathcal{I}(Y \mid X = x)\right] = -\sum_{i=1}^{n} \sum_{j=1}^{n} p_{i,j} \ln \frac{p_{i,j}}{p_i} = \mathcal{I}(X, Y) - \mathcal{I}(X)$$

- if X and Y are independent, we have $\mathcal{I}(Y | X) = \mathcal{I}(Y)$ and $\mathcal{I}(X, Y) = \mathcal{I}(Y) + \mathcal{I}(X)$
- if X and Y are perfectly dependent, we have $\mathcal{I}(Y | X) = 0$ and $\mathcal{I}(X, Y) = \mathcal{I}(X)$
- The amount of information obtained about one random variable, by the other random variable, is measured by the mutual information:

$$\mathcal{I}(X \cap Y) = \mathcal{I}(Y) + \mathcal{I}(X) - \mathcal{I}(X,Y) = \sum_{i=1}^{n} \sum_{j=1}^{n} p_{i,j} \ln \frac{p_{i,j}}{p_i p_j}$$

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Shannon entropy

Figure 18: Examples of Shannon entropy calculation

1/36	1/36	1/36	1/36	1/36	1/36
1/36	¹ /36				
1/36	1/36	1/36	1/36	1/36	1/36
¹ /36	1/36	¹ /36	¹ /36	1/36	1/36
1/36	¹ /36	¹ /36	¹ /36	1/36	1/36
1/36	1/36	1/36	1/36	1/36	1/36

$$\mathcal{I}(X) = \mathcal{I}(Y) = 1.792$$
$$\mathcal{I}(X, Y) = 3.584$$
$$\mathcal{I}(X \cap Y) = 0$$

1/6					
	1/6				
		1/6			
			1/6		
				1/6	
					1/6

 $\mathcal{I}(X) = \mathcal{I}(Y) = 1.792$ $\mathcal{I}(X, Y) = 1.792$ $\mathcal{I}(X \cap Y) = 1.792$

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Shannon entropy

Figure 19: Examples of Shannon entropy calculation

1/24	1/24				
1/24	1/24	1/24	1/48		
	1/24	$^{1/6}$	¹ /24	1/48	
	1/48	1/24	1/6	1/24	
		1/48	1/24	1/24	1/24
				1/24	1/24

$$\mathcal{I}(X) = \mathcal{I}(Y) = 1.683$$
$$\mathcal{I}(X, Y) = 2.774$$
$$\mathcal{I}(X \cap Y) = 0.593$$

					¹ /12
1/8			1/8		
	1/24				
5/24		1/24			
3/24				¹ /24	
3/24	1/24	1/24			

$$\mathcal{I}(X) = 1.658, \ \mathcal{I}(Y) = 1.328$$

 $\mathcal{I}(X, Y) = 2.236$
 $\mathcal{I}(X \cap Y) = 0.750$

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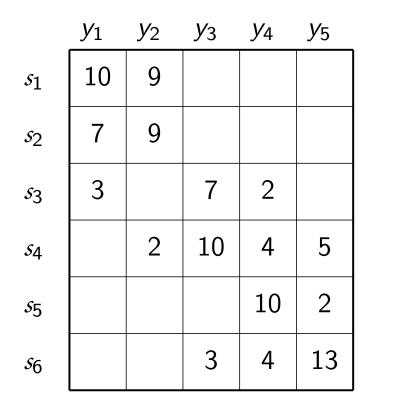
Shannon entropy Application to (credit/ESG) scoring

- Let \mathcal{S} and Y be the score and the control variable
- For instance, Y is a binary random variable that may indicate a bad ESG risk (Y = 0) or a good ESG risk (Y = 1)
- Y may also correspond to classes defined by some quantiles
- We can measure the information of the system (\mathcal{S}, Y)
- We can compare two scores S₁ and S₂ by using the statistical measures I (S₁ ∩ Y) and I (S₂ ∩ Y)

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Shannon entropy Application to (credit/ESG) scoring

 $\begin{array}{l} \boldsymbol{\mathcal{S}}_{1}: \ \mathcal{I}(\boldsymbol{\mathcal{S}}_{1}) = 1.767, \ \mathcal{I}(Y) = 1.609, \ \mathcal{I}(\boldsymbol{\mathcal{S}}_{1}, Y) = 2.614, \ \mathcal{I}(\boldsymbol{\mathcal{S}}_{1} \cap Y) = 0.763 \\ \boldsymbol{\mathcal{S}}_{2}: \ \mathcal{I}(\boldsymbol{\mathcal{S}}_{2}) = 1.771, \ \mathcal{I}(Y) = 1.609, \ \mathcal{I}(\boldsymbol{\mathcal{S}}_{2}, Y) = 2.745, \ \mathcal{I}(\boldsymbol{\mathcal{S}}_{2} \cap Y) = 0.636 \end{array}$



 $oldsymbol{\mathcal{S}}_1 \succ oldsymbol{\mathcal{S}}_2$

	<i>y</i> ₁	<i>Y</i> 2	<i>Y</i> 3	<i>Y</i> 4	<i>y</i> ₅
s ₁	7	10			
<i>s</i> 2	10	8			
<i>s</i> 3			5	4	3
<i>S</i> 4	3		10	6	4
<i>\$</i> 5	2			5	8
<i>s</i> 6			5	5	5

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Graphical methods

- The control variable Y can takes two values
 - Y = 0 corresponds to a bad risk (or bad signal)
 - 2 Y = 1 corresponds to a good risk (or good signal)
- We assume that the probability $\Pr{Y = 1 | S \ge s}$ is increasing with respect to the level $s \in [0, 1]$, which corresponds to the rate of acceptance
- The decision rule is the following:
 - if the score of the observation is above the threshold *s*, the observation is selected
 - if the score of the observation is below the threshold *s*, the observation is not selected
- If *s* is equal to one, we select no observation. If *s* is equal to zero, we select all the observations

Performance curve

The performance curve is the parametric function $y = \mathcal{P}(x)$ defined by:

$$\begin{cases} x(s) = \Pr \{ \boldsymbol{\mathcal{S}} \ge s \} \\ y(s) = \frac{\Pr \{ Y = 0 \mid \boldsymbol{\mathcal{S}} \ge s \}}{\Pr \{ Y = 0 \}} \end{cases}$$

where x(s) corresponds to the proportion of selected observations and y(s) corresponds to the ratio between the proportion of selected bad risks and the proportion of bad risks in the population

- The score is efficient if the ratio is below one
- If y (s) > 1, the score selects more bad risks than those we can find in the population
- If y (s) = 1, the score is random and the performance is equal to zero. In this case, the selected population is representative of the total population

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Selection curve

The selection curve is the parametric curve y = S(x) defined by:

$$\begin{cases} x(s) = \Pr \{ \boldsymbol{\mathcal{S}} \ge s \} \\ y(s) = \Pr \{ \boldsymbol{\mathcal{S}} \ge s \mid Y = 0 \} \end{cases}$$

where y(s) corresponds to the ratio of observations that are wrongly selected

- We would like that the curve y = S(x) is located below the bisecting line y = x in order to verify that Pr {S ≥ s | Y = 0} < Pr {S ≥ s}
- The performance and selection curves are related as follows:

$$\mathcal{S}\left(x\right) = x\mathcal{P}\left(x\right)$$

Discriminant curve

The discriminant curve is the parametric curve $y = \mathcal{D}(x)$ defined by:

$$\mathcal{D}(x) = g_1\left(g_0^{-1}(x)\right)$$

where:

$$g_{y}(s) = \Pr \left\{ \boldsymbol{\mathcal{S}} \geq s \mid Y = y \right\}$$

- It represents the proportion of good risks in the selected population with respect to the proportion of bad risks in the selected population
- The score is said to be discriminant if the curve y = D(x) is located above the bisecting line y = x

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Properties

- The previous parametric curves do not depend on the probability distribution of the score *S*, but only on the ranking of the observations
- They are then invariant if we apply an increasing function to the score
- We have the following properties:
 - The performance curve (respectively, the selection curve) is located below the line y = 1 (respectively, the bisecting line y = x) if and only if $cov(f(Y), g(S)) \ge 0$ for any increasing functions f and g

The performance curve is increasing if and only if:

$$\operatorname{cov}\left(f\left(Y\right),g\left(\mathcal{S}\right)\mid\mathcal{S}\geq s\right)\geq0$$

for any increasing functions f and g, and any threshold level s

3 The selection curve is convex if and only if $\mathbb{E}[f(Y) | S = s]$ is increasing with respect to the threshold level *s* for any increasing function *f*

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Properties

 A score is perfect or optimal if there is a threshold level s^{*} such that Pr {Y = 1 | S ≥ s^{*}} = 1 and Pr {Y = 0 | S < s^{*}} = 1. It separates the population between good and bad risks. Graphically, the selection curve of a perfect score is equal to:

$$y = \mathbb{1} \{x > \Pr\{Y = 1\}\} \cdot \left(1 + \frac{x - 1}{\Pr\{Y = 0\}}\right)$$

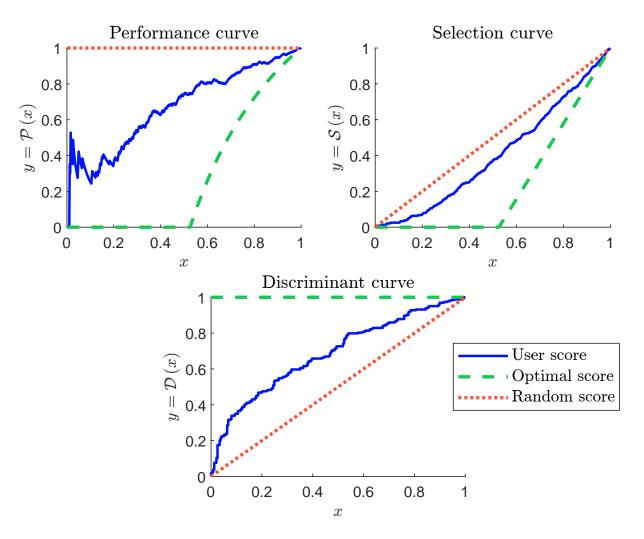
• Using the relationship $S(x) = x\mathcal{P}(x)$, we deduce that the performance curve of a perfect score is given by:

$$y = \mathbb{1} \{ x > \Pr\{Y = 1\} \} \cdot \left(\frac{x - \Pr\{Y = 1\}}{x \cdot \Pr\{Y = 0\}} \right)$$

- For the discriminant curve, a perfect score satisfies $\mathcal{D}(x) = 1$
- When the score is random, we have S(x) = D(x) = x and $\mathcal{P}(x) = 1$

Properties

Figure 20: Performance, selection and discriminant curves



Tree-based scoring method Other statistical methods Performance evaluation criteria

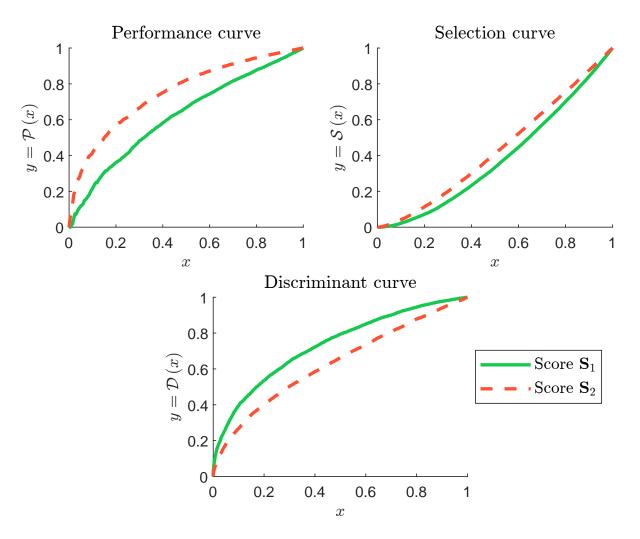
Comparing two scores S_1 and S_2

- The score S₁ is more performing on the population P₁ than the score S₂ on the population P₂ if and only if the performance (or selection) curve of (S₁, P₁) is below the performance (or selection) curve of (S₂, P₂)
- The score S₁ is more discriminatory on the population P₁ than the score S₂ on the population P₂ if and only if the discriminant curve of (S₁, P₁) is above the discriminant curve of (S₂, P₂)

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Comparing two scores S_1 and S_2

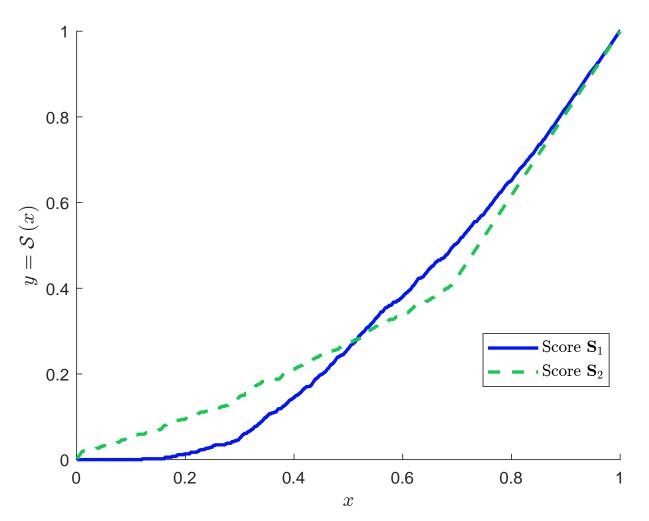
Figure 21: The score S_1 is better than the score S_2



Other statistical methods Performance evaluation criteria

Comparing two scores S_1 and S_2

Figure 22: Illustration of the partial ordering between two scores



Data and variables Scoring system Rating system Tree-based scoring method Other statistical methods Performance evaluation criteria

Statistical methods

- Kolmogorov-Smirnov test
- Gini coefficient

I ree-based scoring method Other statistical methods Performance evaluation criteria

Kolmogorov-Smirnov test

• We consider the cumulative distribution functions:

$$\mathsf{F}_{0}\left(s
ight)=\mathsf{Pr}\left\{oldsymbol{\mathcal{S}}\leq s\mid Y=0
ight\}$$

and:

$$\mathbf{F}_{1}(s) = \Pr \left\{ \boldsymbol{\mathcal{S}} \leq s \mid Y = 1 \right\}$$

- The score $\boldsymbol{\mathcal{S}}$ is relevant if we have the stochastic dominance order $F_0 \succ F_1$
- In this case, the score quality is measured by the Kolmogorov-Smirnov statistic:

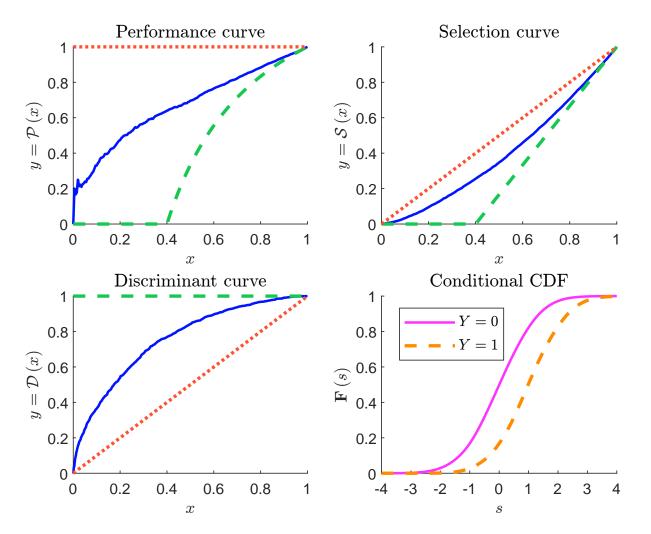
$$\mathrm{KS} = \max_{s} \left| \mathbf{F}_{0} \left(s \right) - \mathbf{F}_{1} \left(s \right) \right|$$

• It takes the value 1 if the score is perfect

Other statistical methods Performance evaluation criteria

Kolmogorov-Smirnov test

Figure 23: Comparison of the distributions $F_0(s)$ and $F_1(s)$



Data and variables Scoring system Rating system Gini coefficient

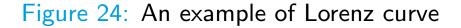
The Lorenz curve $y = \mathcal{L}(x)$ is the parametric curve defined by:

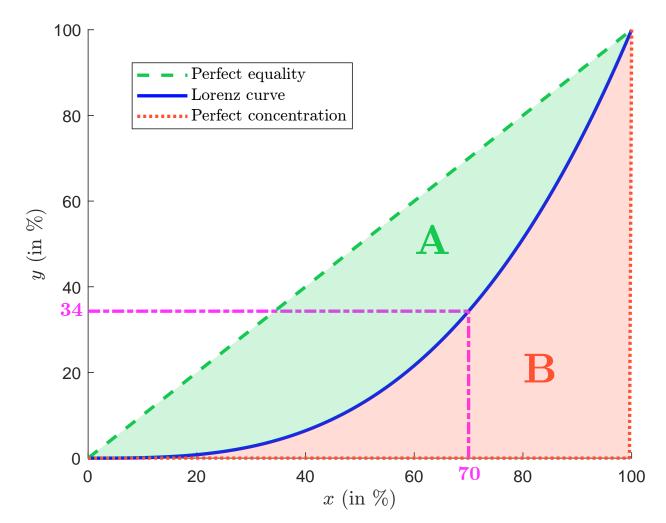
$$\begin{cases} x = \Pr \{ X \le x \} \\ y = \Pr \{ Y \le y \mid X \le x \} \end{cases}$$

The Lorenz curve has two limit cases

- If the wealth is perfectly concentrated, one individual holds 100% of the total wealth
- If the wealth is perfectly allocated between all the individuals, the corresponding Lorenz curve is the bisecting line

Gini coefficient





Data and variables Tree Scoring system Othe Rating system Perfo

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We define the Gini coefficient by:

$$\mathcal{G}ini\left(\mathcal{L}\right) = \frac{A}{A+B} = 1 - 2\int_{0}^{1}\mathcal{L}\left(x\right)\,\mathrm{d}x$$

where A is the area between the Lorenz curve and the curve of perfect equality, and B is the area between the curve of perfect concentration and the Lorenz curve

- We have $0 \leq \mathcal{G}ini(\mathcal{L}) \leq 1$
- The Gini coefficient is equal to zero in the case of perfect equality and one in the case of perfect concentration

Application to scoring

The selection curve is a Lorenz curve. We recall that
 F(s) = Pr {S ≤ s}, F₀(s) = Pr {S ≤ s | Y = 0} and

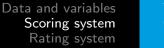
 F₁(s) = Pr {S ≤ s | Y = 1}. The selection curve is defined by the following parametric coordinates:

$$\begin{cases} x(s) = 1 - \mathbf{F}(s) \\ y(s) = 1 - \mathbf{F}_0(s) \end{cases}$$

The selection curve measures the capacity of the score for not selecting bad risks

• The precision curve is the Lorenz curve that measures the capacity of the score for selecting good risks

$$\begin{cases} x(s) = \Pr \{ \boldsymbol{\mathcal{S}} \ge s \} = 1 - \mathbf{F}(s) \\ y(s) = \Pr \{ \boldsymbol{\mathcal{S}} \ge s \mid Y = 1 \} = 1 - \mathbf{F}_1(s) \end{cases}$$



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Application to scoring

• The receiver operating characteristic (ROC) curve is defined by:

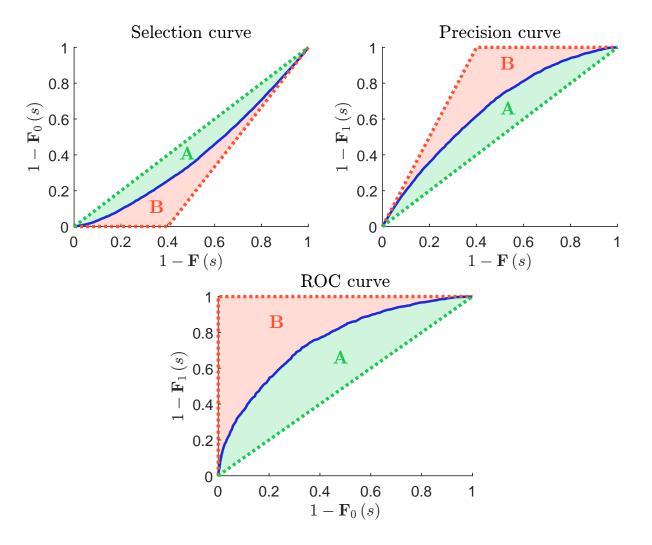
$$\begin{cases} x(s) = \Pr \{ \boldsymbol{\mathcal{S}} \ge s \mid Y = 0 \} = 1 - \boldsymbol{\mathsf{F}}_0(s) \\ y(s) = \Pr \{ \boldsymbol{\mathcal{S}} \ge s \mid Y = 1 \} = 1 - \boldsymbol{\mathsf{F}}_1(s) \end{cases}$$

• The AUC measure, which corresponds to the area under the ROC curve, give the same information than the Gini coefficient since they are related by the equation:

$$\mathcal{G}ini(\mathrm{ROC}) = 2 \times \mathrm{AUC}(\mathrm{ROC}) - 1$$

Application to scoring

Figure 25: Selection, precision and ROC curves



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Application to scoring

Choice of the optimal cut-off

The choice of the optimal cut-off s^* depends on the objective function. For instance, we can calibrate s^* in order to achieve a minimum universe size of ESG assets. We can also fix a given selection rate. From a statistical point of view, we must distinguish the construction of the scoring model and the decision rule. In statistical learning, we generally consider three datasets: the training set, the validation set and the test set. The training set is used for calibrating the model and its parameters whereas the validation set helps to avoid overfitting. But the decision rule is based on the test set.

Confusion matrix

- A confusion matrix is a special case of contingency matrix
- Each row of the matrix represents the frequency in a predicted class while each column represents the frequency in an actual class
- Using the test set, it takes the following form:

	Y = 0	Y = 1
S < s	<i>n</i> _{0,0}	<i>n</i> _{0,1}
$\mathcal{S} \geq s$	<i>n</i> _{1,0}	<i>n</i> _{1,1}
	$n_0 = n_{0,0} + n_{1,0}$	$n_1 = n_{0,1} + n_{1,1}$

where $n_{i,j}$ represents the number of observations of the cell (i,j)

I ree-based scoring method Other statistical methods Performance evaluation criteria

Confusion matrix

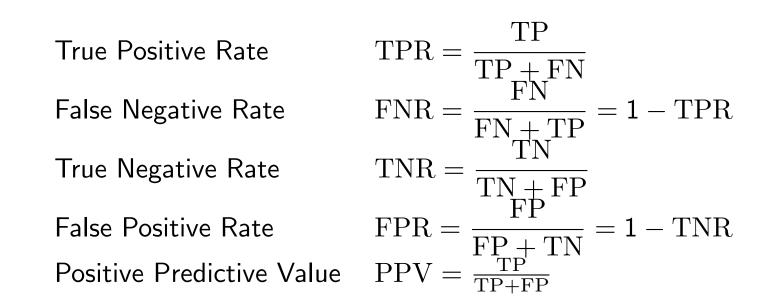
	Y = 0	Y=1
	It is rejected	It is rejected,
$oldsymbol{\mathcal{S}} < oldsymbol{s}$	and it is a bad risk	but it is a good risk
	(true negative)	(false negative)
	It is accepted,	It is accepted
$oldsymbol{\mathcal{S}} \geq oldsymbol{s}$	but it is a bad risk	and it is a good risk
	(false positive)	(true positive)
	(negative)	(positive)

The cells (S < s, Y = 0) and ($S \ge s, Y = 1$) correspond to observations that are well-classified: true negative (TN) and true positive (TP). The cells ($S \ge s, Y = 0$) and (S < s, Y = 1) correspond to two types of errors:

- A false positive (FP) can induce a future loss, because the risk can materialize: this is a type I error
- A false negative (FN) potentially corresponds to a an opportunity cost: this is a type II error

Tree-based scoring method Other statistical methods Performance evaluation criteria

Classification ratios



- The true positive rate (TPR) is also known as the sensitivity or the recall. It measures the proportion of real good risks that are correctly predicted good risk
- The precision or the positive predictive value (PPV) measures the proportion of predicted good risks that are correctly real good risk

Classification ratios

The accuracy considers the classification of both negatives and positives:

$$ACC = \frac{TP + TN}{P + N} = \frac{TP + TN}{TP + FN + TN + FP}$$

2 The F_1 score is the harmonic mean of precision and sensitivity:

$$F_1 = rac{2}{1/ ext{precision} + 1/ ext{sensitivity}} = rac{2 \cdot ext{PPV} \cdot ext{TPR}}{ ext{PPV} + ext{TPR}}$$

3 The ϕ coefficient or the Matthews correlation coefficient (MCC) is a measure of association between S and Y:

$$\phi = \text{MCC} = \frac{\text{TP} \cdot \text{TN} - \text{FP} \cdot \text{FN}}{\sqrt{(\text{TP} + \text{FP}) \cdot (\text{TP} + \text{FN}) \cdot (\text{TN} + \text{FP}) \cdot (\text{TN} + \text{FN})}}$$

 ${\cal S}$ and Y are positively associated if most of the observations fall along the diagonal cells

Tree-based scoring method Other statistical methods Performance evaluation criteria

Backtesting of unsupervised scoring systems

Static analysis

Let $S_i(t)$ be the ESG score of company *i* at time *t*. The endogenous response variable can be defined as follows:

Scoring system	Risk class	$Y_i(t)$
Best-in-class oriented	Good risk	$\mathbb{1}\left\{\boldsymbol{\mathcal{S}}_{i}\left(t+\delta\right)\geq\boldsymbol{s}^{\star}\right\}$
Worst-in-class oriented	Bad risk	$\mathbb{1}\left\{ \boldsymbol{\mathcal{S}}_{i}\left(t+\delta ight)\leq\boldsymbol{s}^{\star} ight\}$

where s^* is the best-in-class/worst-in-class threshold to determine. $Y_i(t)$ is endogenous because it depends on the future value of the score. Here, the backtesting procedure can be seen as a stability test of the ESG scoring system. An alternative is to use an exogenous response variable based on controversies. For example, to predict bad risks, we can use the binary response $Y_i(t) = \mathbb{1} \{ C_i(t + \delta) \ge 0 \}$ where $C_i(t)$ is the controversy index.

I ree-based scoring method Other statistical methods Performance evaluation criteria

Backtesting of unsupervised scoring systems

Dynamic analysis

- We consider the past momentum $\mathcal{M}_i(t, h) = \mathcal{S}_i(t) \mathcal{S}_i(t h)$ where *h* is typically the year
- The response variable is based on the future momentum $\boldsymbol{\mathcal{S}}_{i}\left(t+\delta\right)-\boldsymbol{\mathcal{S}}_{i}\left(t
 ight)$

Tree-based scoring method Other statistical methods Performance evaluation criteria

Illustration using an ESG scoring system

We consider four risk classes:

Risk class	Definition	$Y_i(t)$
Worst-in-class	$oldsymbol{\mathcal{S}}_{i}\left(t ight)\leq \mathbf{\hat{F}}^{-1}\left(20\% ight)$	$\mathbb{1}\left\{\boldsymbol{\mathcal{S}}_{i}\left(t+\delta\right)\leq\boldsymbol{s}^{\star}\right\}$
Bad risk	$oldsymbol{\mathcal{S}}_{i}\left(t ight)\leqoldsymbol{ar{\mathcal{S}}}$	$\mathbb{1}\left\{ oldsymbol{\mathcal{S}}_{i}\left(t+\delta ight)\leqoldsymbol{s}^{\star} ight\}$
Good risk	$oldsymbol{\mathcal{S}}_{i}\left(t ight)\geqoldsymbol{ar{\mathcal{S}}}$	$\mathbb{1}\left\{ oldsymbol{\mathcal{S}}_{i}\left(t+\delta ight)\geq oldsymbol{s}^{\star} ight\}$
Best-in-class	$oldsymbol{\mathcal{S}}_{i}\left(t ight)\geq oldsymbol{\hat{F}}^{-1}\left(80\% ight)$	$\mathbb{1}\left\{ oldsymbol{\mathcal{S}}_{i}\left(t+\delta ight)\geq oldsymbol{s}^{\star} ight\}$

where $\hat{\mathbf{F}}$ is the empirical distribution of the score and $\bar{\mathcal{S}}$ is the average of scores

Iree-based scoring method Other statistical methods Performance evaluation criteria

Illustration using an ESG scoring system

Table 12: Optimal cut-off s^* (MSCI World)

Risk class	r 	$\delta = 0$	3 months		$\delta=12$ months			
	ACC	F_1	ϕ	$\mathcal{I}\left(\boldsymbol{\mathcal{S}}\cap Y ight)$	ACC	F_1	ϕ	
Worst-in-class	-0.91	-0.61	-0.68	-0.58	-0.96	-0.58	-0.67	
Bad risk	-0.01	0.18	0.02	0.02	0.01	0.24	0.04	
Good risk	-0.02	-0.18	0.01	0.02	-0.01	-0.20	0.03	
Best-in-class	1.05	0.79	0.85	0.77	1.08	0.76	0.83	

Iree-based scoring method Other statistical methods Performance evaluation <u>criteria</u>

Illustration using an ESG scoring system

Table 13: Optimal cut-off s^* (MSCI EM)

Risk class	r 	$\delta = 0$	3 months		$\delta=12$ months			
	ACC	F_1	ϕ	$\mathcal{I}\left(\boldsymbol{\mathcal{S}}\cap Y ight)$	ACC	F_1	ϕ	
Worst-in-class	-1.87	-1.19	-1.29	-1.15	-2.00	-1.17	-1.30	
Bad risk	0.13	0.23	-0.03	-0.10	0.16	0.28	-0.05	
Good risk	0.13	-0.15	-0.03	-0.14	0.16	-0.22	-0.05	
Best-in-class	0.48	0.14	0.22	0.11	0.56	0.13	0.24	

Iree-based scoring method Other statistical methods Performance evaluation criteria

Illustration using an ESG scoring system

Remark

Theoretically, the optimal cut-off is $s^* = \Phi^{-1}(20\%) = -0.8416$ for the worst-in-class category, $s^* = \mathbb{E}[\mathcal{N}(0,1)] = 0$ for the bad-risk and good-risk categories and $s^* = \Phi^{-1}(80\%) = 0.8416$ for the best-in-class category, because the backtesting procedure concerns *z*-scores

Illustration using an ESG scoring system

Figure 26: Backtesting of ESG scores (worst-in-class & bad risk, MSCI World)

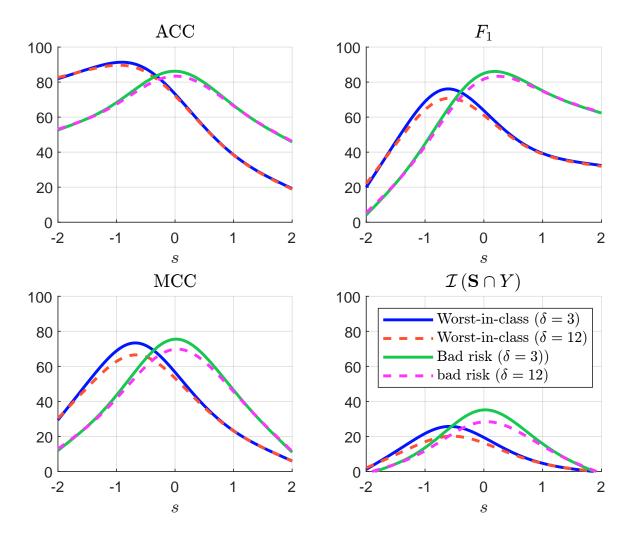


Illustration using an ESG scoring system

Figure 27: Backtesting of ESG scores (best-in-class & good risk, MSCI World)

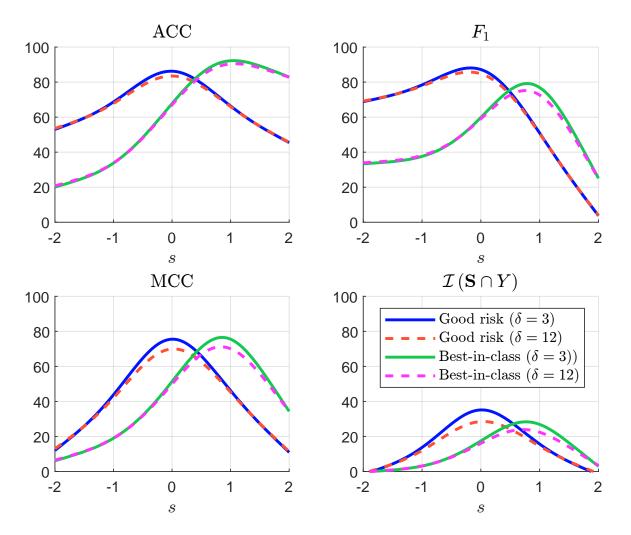


Illustration using an ESG scoring system

Figure 28: Backtesting of ESG scores (worst-in-class & bad risk, MSCI EM)

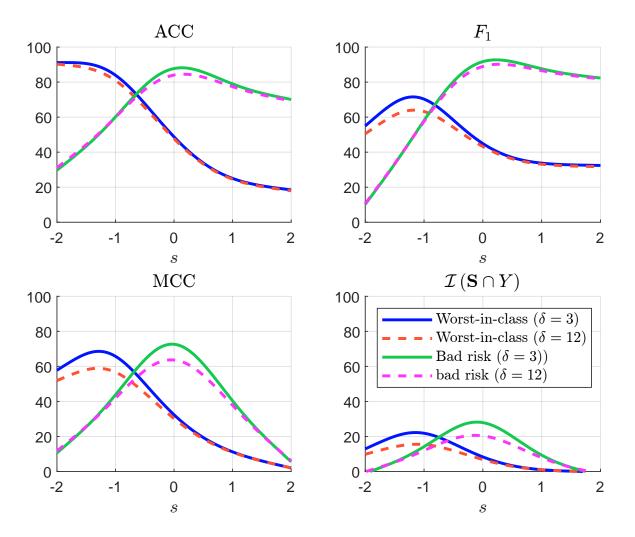
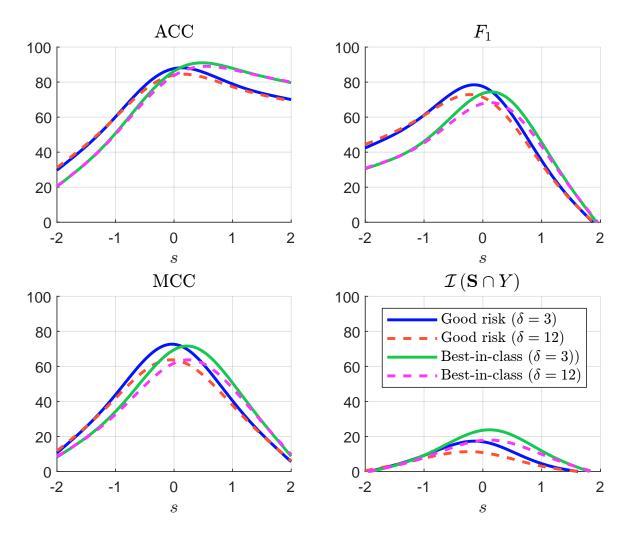


Illustration using an ESG scoring system

Figure 29: Backtesting of ESG scores (best-in-class & good risk, MSCI EM)



Definition ESG rating process Rating migration matrix

Definition

Table 14: Credit rating system of S&P, Moody's and Fitch

	Prime Maximum Safety				High Grade High Quality			Upper Medium Grade			
S&P/Fitch		AA	A	A	A+	A	A A	A–	A+	Α	A-
Moody's		Aa	а	A	Aa1	Aa	a2 Aa3		A1	A2	A3
			wer n Gra	de					tment Grade culative		
S&P/Fi	S&P/Fitch BBB+ BB			BB	BBB	_	BB+ BB			BB-	
Moody		Baa	1 Ba	aa2	2 Baa3 Ba1 Ba		a2	2 Ba3			
	S	Highly Speculative			stanti Risk	ial In Poc				remely culative	
S&P/Fitch	B+	B B-		С	CC+		CCC	C C	CC-		CC
Moody's	B1	B2 B3			Caal		Caa	2 (Caa3		Ca

Definition ESG rating process Rating migration matrix

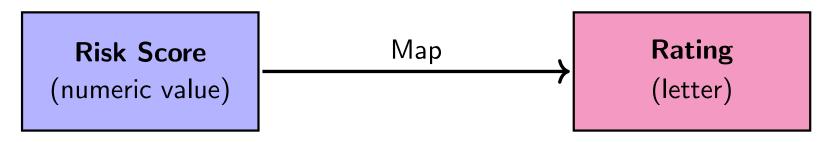
Definition

- Amundi: A (high), B,... to G (low) 7-grade scale
- FTSE Russell: 0 (low), 1,... to 5 (high) 6-grade scale
- ISS ESG: 1 (high), 2,... to 10 (low) 10-grade scale
- MSCI: AAA (high), AA,... to CCC (low) 7-grade scale
- Refinitiv: A+ (high), A, A-, B+,... to D- (low) 12-grade scale
- RepRisk: AAA (high), AA,... to D (low) 8-grade scale
- Sustainanalytics: 1 (low), 2,... to 5 (high) 5-grade scale

Data and variablesDefinitionScoring systemESG rating processRating systemRating migration matrix

ESG rating process

Figure 30: From ESG score to ESG rating



Two-step approach:

Specification of the map function:

$$\mathcal{M}$$
ap: $\Omega_{\mathcal{S}} \longrightarrow \Omega_{\mathcal{R}}$
 $\mathcal{S} \longmapsto \mathcal{R} = \mathcal{M}$ ap (\mathcal{S})

where $\Omega_{\mathcal{S}}$ is the support of ESG scores, $\Omega_{\mathcal{R}}$ is the ordered state space of ESG ratings and \mathcal{R} is the ESG rating

2 Validation (and the possible *forcing*) of the rating by the analyst

ESG rating process Rating migration matrix

ESG rating process

Example with the MSCI ESG rating system

- $\Omega_{s} = [0, 10]$
- $\Omega_{\mathcal{R}} = \{CCC, B, BB, BBB, A, AA, AAA\}$
- The map function is defined as

$$\mathcal{M}ap(s) = \begin{cases} \mathsf{CCC} & \text{if } \mathcal{S} \in [0, 10/7] & (0 - 1.429) \\ \mathsf{B} & \text{if } \mathcal{S} \in [10/7, 20/7] & (1.429 - 2.857) \\ \mathsf{BB} & \text{if } \mathcal{S} \in [20/7, 30/7] & (2.857 - 4.286) \\ \mathsf{BBB} & \text{if } \mathcal{S} \in [30/7, 40/7] & (4.286 - 5.714) \\ \mathsf{A} & \text{if } \mathcal{S} \in [40/7, 50/7] & (5.714 - 7.143) \\ \mathsf{AA} & \text{if } \mathcal{S} \in [50/7, 60/7] & (7.143 - 8.571) \\ \mathsf{AAA} & \text{if } \mathcal{S} \in [60/7, 10] & (8.571 - 10) \end{cases}$$

ESG rating process Rating migration matrix

ESG rating process

- The map function is an increasing piecewise function
- $\boldsymbol{\mathcal{S}} \sim \boldsymbol{\mathsf{F}}$ and $\boldsymbol{\mathcal{S}} \in (s^-,s^+)$
- $\{s_0^{\star} = s^-, s_1^{\star}, \dots, s_{K-1}^{\star}, s_K^{\star} = s^+\}$ are the knots of the piecewise function
- $\Omega_{\mathcal{R}} = \{R_1, \dots, R_K\}$ is the set of grades

 \Rightarrow The frequency distribution of the ratings is given by:

$$p_{k} = \Pr \{ \mathcal{R} = R_{k} \}$$

= $\Pr \{ s_{k-1}^{\star} \leq S < s_{k}^{\star} \}$
= $\mathbf{F}(s_{k}^{\star}) - \mathbf{F}(s_{k-1}^{\star})$

Data and variablesDefinitionScoring systemESG rating processRating systemRating migration matrix

ESG rating process

If we would like to build a rating system with pre-defined frequencies (p_1, \ldots, p_K) , we have to solve the following equation:

$$\mathsf{F}\left(s_{k}^{\star}
ight)-\mathsf{F}\left(s_{k-1}^{\star}
ight)=
ho_{k}$$

We deduce that:

$$\begin{aligned} \mathbf{F}\left(s_{k}^{\star}\right) &= p_{k} + \mathbf{F}\left(s_{k-1}^{\star}\right) \\ &= p_{k} + p_{k-1} + \mathbf{F}\left(s_{k-2}^{\star}\right) \\ &= \left(\sum_{j=1}^{k} p_{j}\right) + \mathbf{F}\left(s_{0}^{\star}\right) \end{aligned}$$

and:

$$s_k^\star = \mathbf{F}^{-1} \left(\sum_{j=1}^k p_j
ight)$$

ESG rating process Rating migration matrix

ESG rating process

Exercise

- We assume that $oldsymbol{\mathcal{S}} \sim \mathcal{U}_{[a,b]}$
- Show that $p_k = K^{-1}$ If the rating system consists in K equally-sized intervals
- Show that the knots of the map function are equal to:

$$s_k^\star = a + (b-a) \left(\sum_{j=1}^k p_j
ight)$$

when we impose pre-defined frequencies (p_1, \ldots, p_K)

• If we consider a 0/100 uniform score and $\Omega_R \times \mathbb{P} = (CCC, 5\%), (B, 10\%), (BB, 20\%), (BBB, 30\%), (A, 20\%), (AA, 10\%), (AAA, 5\%), show that <math>s^{\star}_{CCC} = 5$, $s^{\star}_{B} = 15$, $s^{\star}_{BB} = 35$, $s^{\star}_{BBB} = 65$, $s^{\star}_{A} = 85$ and $s^{\star}_{AA} = 95$

Data and variablesDefinitionScoring systemESG rating processRating systemRating migration matrix

ESG rating process

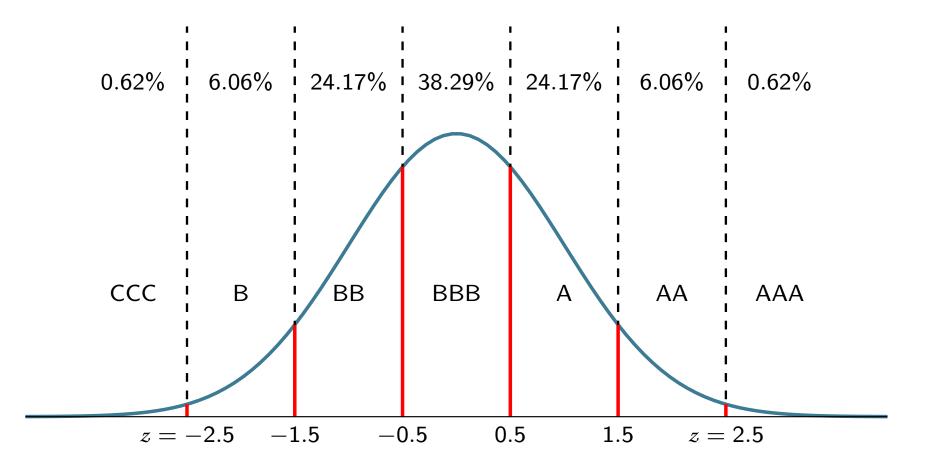
For a *z*-score system ($\boldsymbol{\mathcal{S}} \sim \mathcal{N}(0, 1)$), we obtain:

$$p_{k}=\Phi\left(s_{k}^{\star}
ight)-\Phi\left(s_{k-1}^{\star}
ight)$$

ESG rating process Rating migration matrix

ESG rating process

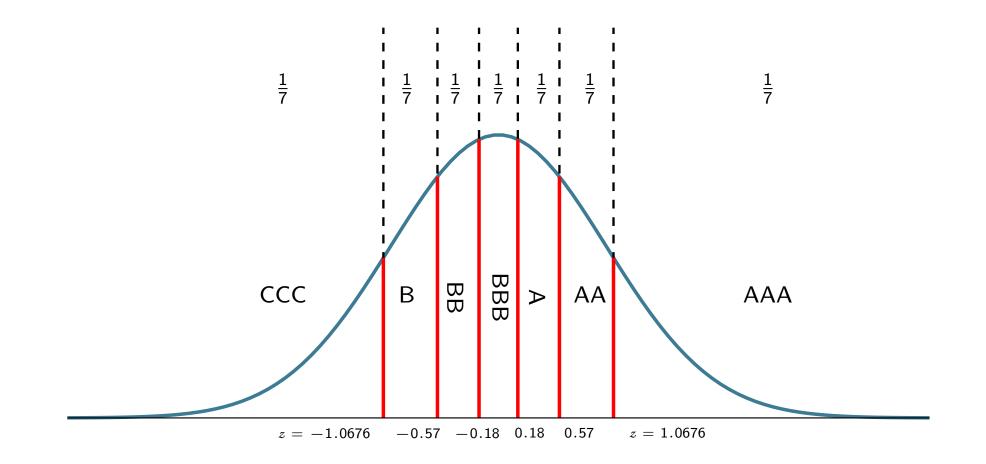
Figure 31: Map function of a *z*-score (equal-space ratings)



 Data and variables
Scoring system
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ESG rating process
Rating migration matrix

 ESG rating process
 Definition
ESG rating process
Rating migration matrix

Figure 32: Map function of a *z*-score (equal-frequency ratings)



Definition ESG rating process Rating migration matrix

Table 15: ESG migration matrix

	AAA	AA	А	BBB	BB	В	ССС
AAA	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%
AA	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%
А	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%
BBB	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%
BB	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%
В	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%
CCC	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%	14.3%

 $\Rightarrow \mathcal{I}\left(\mathcal{R}\left(t\right) \mid \mathcal{R}\left(s\right)\right) = \ln 7$

ESG rating process Rating migration matrix

Table 16: ESG migration matrix

	AAA	AA	А	BBB	BB	В	CCC
AAA	100%	0%	0%	0%	0%	0%	0%
AA	0%	100%	0%	0%	0%	0%	0%
А	0%	0%	100%	0%	0%	0%	0%
BBB	0%	0%	0%	100%	0%	0%	0%
BB	0%	0%	0%	0%	100%	0%	0%
В	0%	0%	0%	0%	0%	100%	0%
CCC	0%	0%	0%	0%	0%	0%	100%

 $\Rightarrow \mathcal{I}\left(\mathcal{R}\left(t\right) \mid \mathcal{R}\left(s\right)\right) = 0$

ESG rating process Rating migration matrix

Table 17: ESG migration matrix

	AAA	AA	А	BBB	BB	В	CCC
AAA	96%	4%	0%	0%	0%	0%	0%
AA	2%	96%	2%	0%	0%	0%	0%
А	0%	2%	96%	2%	0%	0%	0%
BBB	0%	0%	2%	96%	2%	0%	0%
BB	0%	0%	0%	2%	96%	2%	0%
В	0%	0%	0%	0%	2%	96%	2%
CCC	0%	0%	0%	0%	0%	4%	96%

 \Rightarrow 0 < $\mathcal{I}(\mathcal{R}(t) \mid \mathcal{R}(s)) \ll \ln 7$

ESG rating process Rating migration matrix

Rating migration matrix

A good reference on Markov chains is:

NORRIS, J. R. (1997). *Markov Chains*. Cambridge Series in Statistical and Probabilistic Mathematics, Cambridge University Press.

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Definition

- \mathcal{R} is a time-homogeneous Markov chain
- $\Omega_{\mathcal{R}} = \{R_1, \dots, R_K\}$ is the state space of the chain
- $\mathbb{K} = \{1, \dots, K\}$ is the corresponding index set
- The transition matrix is defined as $P = (p_{i,j})$
- $p_{i,j}$ is the probability that the entity migrates from rating R_i to rating R_j
- The matrix *P* satisfies the following properties:

•
$$\forall i,j \in \mathbb{K}, \ p_{i,j} \geq 0$$

•
$$\forall i \in \mathbb{K}, \ \sum_{j=1}^{\kappa} p_{i,j} = 1$$

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Table 18: ESG migration matrix #1 (one-year transition probability in %)

	AAA	AA	Α	BBB	BB	В	CCC
AAA	92.76	5.66	0.90	0.45	0.23	0.00	0.00
AA	4.15	82.73	11.86	0.89	0.30	0.07	0.00
А	0.18	15.47	72.98	10.46	0.82	0.09	0.00
BBB	0.07	1.32	19.60	69.49	9.03	0.42	0.07
BB	0.04	0.19	1.55	19.36	70.88	7.75	0.23
В	0.00	0.05	0.24	1.43	21.54	74.36	2.38
CCC	0.00	0.00	0.22	0.44	2.21	13.24	83.89

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

The probability that the entity reaches the state R_j at time t given that it has reached the state R_i at time s is equal to:

$$p(s, i; t, j) = \Pr \{ \mathcal{R}(t) = R_j \mid \mathcal{R}(s) = R_i \} = p_{i,j}^{(t-s)}$$

We note $p_{i,j}^{(n)}$ the *n*-step transition probability:

$$p_{i,j}^{(n)} = \Pr \left\{ \mathcal{R}\left(t+n\right) = R_j \mid \mathcal{R}\left(t\right) = R_i \right\}$$

and the associated *n*-step transition matrix $P^{(n)} = \left(p_{i,j}^{(n)}\right)$

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

For n = 2, we obtain:

$$p_{i,j}^{(2)} = \Pr \{ \mathcal{R} (t+2) = R_j \mid \mathcal{R} (t) = R_i \}$$

= $\sum_{k=1}^{K} \Pr \{ \mathcal{R} (t+2) = R_j, \mathfrak{R} (t+1) = R_k \mid \mathcal{R} (t) = R_i \}$
= $\sum_{k=1}^{K} \Pr \{ \mathcal{R} (t+2) = R_j \mid \mathcal{R} (t+1) = R_k \} \cdot \Pr \{ \mathcal{R} (t+1) = R_k \mid \mathcal{R} (t) = R_i \}$
= $\sum_{k=1}^{K} p_{i,k} \cdot p_{k,j}$

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

• The forward Chapman-Kolmogorov equation is :

$$p_{i,j}^{(n+m)} = \sum_{k=1}^{K} p_{i,k}^{(n)} \cdot p_{k,j}^{(m)} \qquad \forall n, m > 0$$

or $P^{(n+m)} = P^{(n)} \cdot P^{(m)}$ with $P^{(0)} = I$

• We have:

$$P^{(n)} = P^{(n-1)} \cdot P^{(1)}$$

$$= P^{(n-2)} \cdot P^{(1)} \cdot P^{(1)}$$

$$= \prod_{t=1}^{n} P^{(1)}$$

$$= P^{n}$$

• We deduce that:

$$p(t,i;t+n,j) = p_{i,j}^{(n)} = \mathbf{e}_i^\top P^n \mathbf{e}_j$$

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Table 19:	Two-year	transition	probability	in %	(migration	matrix $\#1)$
-----------	----------	------------	-------------	------	------------	---------------

	AAA	AA	А	BBB	BB	В	CCC
AAA	86.28	10.08	2.25	0.92	0.44	0.02	0.00
AA	7.30	70.52	18.68	2.67	0.66	0.15	0.00
А	0.95	24.24	57.16	15.20	2.19	0.25	0.01
BBB	0.21	5.06	28.22	52.11	12.93	1.33	0.14
BB	0.09	0.79	6.07	27.45	53.68	11.37	0.55
В	0.01	0.18	0.98	6.26	31.47	57.28	3.82
CCC	0.00	0.05	0.50	1.32	6.31	21.13	70.70

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

We have:

$$p_{AAA,AAA}^{(2)} = p_{AAA,AAA} \times p_{AAA,AAA} + p_{AAA,AA} \times p_{AA,AAA} + p_{AAA,AA} + p_{AAA,AA} + p_{AAA,BBB} \times p_{BBB,AAA} + p_{AAA,BB} \times p_{BB,AAA} + p_{AAA,B} \times p_{AAA,B} + p_{AAA,B} \times p_{AAA,B} \times p_{AAA,B} + p_{AAA,B} \times p_{AA,B} \times p_{AA,B} + p_{AAA,B} \times p_{AA,B} + p_{AAA,B} \times p_{AA,B} + p_{AAA,B} \times p_{AA,B} \times p_{AA,B} + p_{AA,B} \times p_{AA,B} \times p_{AA,B} + p_{AA,B} \times p_{AA,B} + p_{AA,B} \times p_{AA,B} + p_{AA,B} \times p_{AA,B} \times p_{AA,B} + p_{AA,B} \times p_{AA,B} + p_{AA,B} \times p_{AA,B} + p_{AA,B} \times p_{$$

= 86.28%

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Table 20: Five-year transition	probability in %	(migration matrix $\#1$)
--------------------------------	------------------	---------------------------

	AAA	AA	А	BBB	BB	В	CCC
AAA	70.45	18.69	6.97	2.61	1.08	0.18	0.01
AA	13.13	50.21	26.03	7.90	2.22	0.48	0.03
А	4.35	33.20	37.78	17.99	5.52	1.08	0.09
BBB	1.50	16.49	32.49	30.90	14.61	3.63	0.38
BB	0.50	5.98	17.83	30.10	31.35	12.85	1.39
В	0.15	1.90	7.40	18.95	35.11	31.26	5.23
CCC	0.05	0.64	2.55	6.93	17.96	38.54	43.33

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Stationary distribution

• $\pi_k^{(n)} = \Pr \{ \mathcal{R}(n) = R_k \}$ is the probability of the state R_k at time n:

•
$$\pi^{(n)} = \left(\pi_1^{(n)}, \dots, \pi_K^{(n)}\right)$$
 satisfies $\pi^{(n+1)} = P^{\top} \pi^{(n)}$

- The Markov chain \mathcal{R} has a stationary distribution π^* if $\pi^* = P^{\top}\pi^*$
- $\mathcal{T}_{k} = \inf \{ n : \mathcal{R}(n) = R_{k} \mid \mathcal{R}(0) = R_{k} \}$ is the return period of state R_{k}
- The average return period is then equal to:

$$oldsymbol{ au}_k := \mathbb{E}\left[\mathcal{T}_k
ight] = rac{1}{\pi_k^\star}$$

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

• We obtain:

 $\pi^{\star} = (17.78\%, 29.59\%, 25.12\%, 15.20\%, 8.35\%, 3.29\%, 0.67\%)$

- The average return periods are then equal to 5.6, 3.4, 4.0, 6.6, 12.0, 30.4 and 149.0 years
- \Rightarrow Best-in-class (or winning-) oriented system

ESG rating process Rating migration matrix

Table 21: ESG migration matrix #2 (one-month transition probability in %)

	AAA	AA	А	BBB	BB	В	CCC
AAA	93.50	5.00	0.50	0.50	0.50	0.00	0.00
AA	2.00	93.00	4.00	0.50	0.50	0.00	0.00
А	0.00	3.00	93.00	3.90	0.10	0.00	0.00
BBB	0.00	0.10	2.80	94.00	3.00	0.10	0.00
BB	0.00	0.00	0.10	3.50	94.50	1.80	0.10
В	0.00	0.00	0.00	0.10	3.70	96.00	0.20
CCC	0.00	0.00	0.00	0.40	0.50	0.60	98.50

 \Rightarrow The stationary distribution is

 $\pi^{\star} = (3.11\%, 10.10\%, 17.46\%, 27.76\%, 25.50\%, 12.68\%, 3.39\%)$ and the average return periods are equal to 32.2, 9.9, 5.7, 3.6, 3.9, 7.9 and 29.5 years

 \Rightarrow balanced rating system

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Table 22: One-year probability transition in % (migration matrix)

	AAA	AA	А	BBB	BB	В	CCC
AAA	48.06	29.71	10.34	6.42	4.95	0.49	0.03
AA	11.65	49.25	24.10	9.60	4.87	0.49	0.03
А	2.02	17.51	49.67	24.72	5.52	0.54	0.03
BBB	0.27	3.53	17.46	55.50	20.21	2.88	0.16
BB	0.03	0.60	4.21	23.43	57.45	13.27	1.01
В	0.00	0.08	0.74	5.94	27.10	64.18	1.96
CCC	0.00	0.07	0.57	4.22	5.77	5.85	83.51

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Table 23: One-month probability transition in % (migration matrix #1)

	AAA	AA	А	BBB	BB	В	CCC
AAA	99.36	0.53	0.05	0.04	0.02	0.00	0.00
AA	0.39	98.31	1.26	0.01	0.03	0.01	0.00
А	-0.02	1.65	97.14	1.21	0.02	0.01	0.00
BBB	0.01	-0.07	2.28	96.72	1.06	-0.01	0.01
BB	0.00	0.02	-0.12	2.29	96.92	0.88	0.01
В	0.00	0.00	0.04	-0.15	2.45	97.42	0.25
CCC	0.00	0.00	0.02	0.04	0.05	1.37	98.53

 \Rightarrow Negative probabilities

The ESG rating system is not Markovian!

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Mean hitting time

• Let $\mathcal{A} \subset \mathbb{K}$ be a given subset. The first hitting time of \mathcal{A} is given by:

$$\mathcal{T}\left(\mathcal{A}
ight)=\inf\left\{ n:\mathcal{R}\left(n
ight)\in\mathcal{A}
ight\}$$

• The mean first hitting time to target A from state k is defined as:

$$oldsymbol{ au}_{k}\left(\mathcal{A}
ight)=\mathbb{E}\left[\mathcal{T}\left(\mathcal{A}
ight)\mid\mathcal{R}\left(0
ight)=R_{k}
ight]$$

- We can show that $oldsymbol{ au}_k\left(\mathcal{A}
 ight) = 1 + \sum_{j=1}^{K} p_{k,j} oldsymbol{ au}_j\left(\mathcal{A}
 ight)$
- The solution is given by the LP problem:

$$oldsymbol{ au}\left(\mathcal{A}
ight) = rgmin \sum_{k=1}^{\mathcal{K}} x_k \quad ext{s.t.} \quad \left\{ egin{array}{cc} x_k = 0 & ext{if } k \in \mathcal{A} \ x_k = 1 + \sum_{j=1}^{\mathcal{K}} p_{k,j} x_j & ext{if } k \notin \mathcal{A} \ x_k \geq 0 \end{array}
ight.$$

ESG rating process Rating migration matrix

Rating migration matrix Discrete time modeling

Rating		\mathcal{W} -ta	arget		\mathcal{B} -target				
system	AAA	AA	А	BBB	BBB	BB	В	CCC	
#1	79.21	70.04	62.34	46.54	7.50	13.28	17.58	22.68	
#2	10.24	9.92	9.13	6.68	8.68	11.99	14.26	17.54	

ESG rating process Rating migration matrix

Rating migration matrix Estimation of the transition matrix

Theoretical approach:

• Bayes theorem:

$$p_{i,j} = \Pr \left\{ \mathcal{R} \left(t + 1 \right) = R_j \mid \mathcal{R} \left(t \right) = R_i \right\}$$
$$= \frac{\Pr \left\{ \mathcal{R} \left(t + 1 \right) = R_j, \mathcal{R} \left(t \right) = R_i \right\}}{\Pr \left\{ \mathcal{R} \left(t \right) = R_i \right\}}$$

• We have seen that:

$$\Pr\left\{\mathcal{R}\left(t\right)=R_{k}\right\}=\mathsf{F}\left(s_{k}^{\star}\right)-\mathsf{F}\left(s_{k-1}^{\star}\right)=p_{k}$$

• We deduce that:

$$p_{i,j} = \frac{\mathsf{C}\left(\mathsf{F}\left(s_{i}^{\star}\right), \mathsf{F}\left(s_{j}^{\star}\right)\right) - \mathsf{C}\left(\mathsf{F}\left(s_{i-1}^{\star}\right), \mathsf{F}\left(s_{j}^{\star}\right)\right) - \mathsf{C}\left(\mathsf{F}\left(s_{i}^{\star}\right), \mathsf{F}\left(s_{j-1}^{\star}\right)\right) + \mathsf{C}\left(\mathsf{F}\left(s_{i-1}^{\star}\right), \mathsf{F}\left(s_{j-1}^{\star}\right)\right)}{\mathsf{F}\left(s_{i}^{\star}\right) - \mathsf{F}\left(s_{i-1}^{\star}\right)}$$

where **C** is the copula function of the random vector $(\boldsymbol{\mathcal{S}}(t), \boldsymbol{\mathcal{S}}(t+1))$

ESG rating process Rating migration matrix

Rating migration matrix Estimation of the transition matrix

Non-parametric approach:

$$\hat{p}_{i,j}(t) = \frac{\# \{ \mathcal{R}(t+1) = R_j, \mathcal{R}(t) = R_i \}}{\# \{ \mathcal{R}(t) = R_i \}} = \frac{n_{i,j}(t)}{n_{i,\cdot}(t)}$$

 \Rightarrow cohort method vs. pooling method

ESG rating process Rating migration matrix

Rating migration matrix Estimation of the transition matrix

Table 24: Number of observations $n_{i,j}$ (migration matrix #1)

n _{i,j}	AAA	AA	А	BBB	BB	В	CCC	$n_{i,.}(t)$	$\hat{p}_{i,\cdot}(t)$
AAA	2 050	125	20	10	5	0	0	2 2 1 0	3.683%
AA	280	5 580	800	60	20	5	0	6745	11.242%
A	20	1 700	8 0 2 0	1150	90	10	0	10 990	18.317%
BBB	10	190	2820	10 000	1 300	60	10	14 390	23.983%
BB	5	25	200	2 500	9 1 5 0	1000	30	12910	21.517%
B	0	5	25	150	2 260	7 800	250	10 490	17.483%
CCC	0	0	5	10	50	300	1 900	2 265	3.775%
$n_{\cdot,j}(t)$	2 365	7 625	11 890	13 850	12875	9175	2 1 9 0	60 000	
$\hat{p}_{j}(t)$	3.942%	12.708%	19.817%	23.133%	21.458%	15.292%	3.650%		100.00%

ESG rating process Rating migration matrix

Rating migration matrix Estimation of the transition matrix

• For the migration matrix #1, we have:

 $\pi^{\star} = (17.78\%, 29.59\%, 25.12\%, 15.20\%, 8.35\%, 3.29\%, 0.67\%)$

• The initial empirical distribution of ratings is:

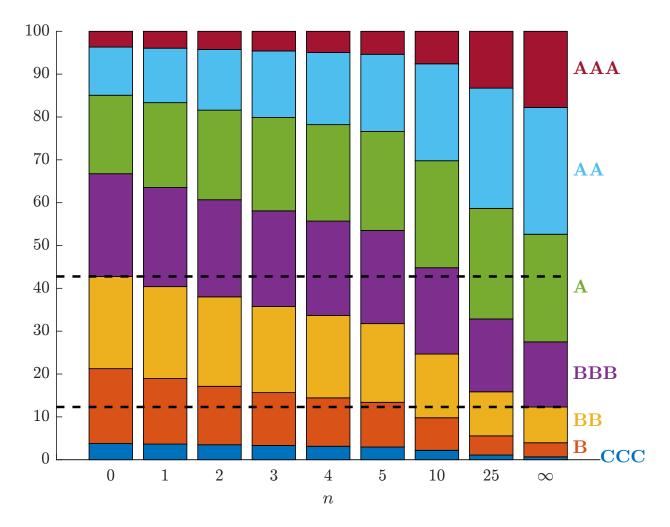
 $\hat{\pi}^{(0)} = (3.683\%, 11.242\%, 18.317\%, 23.983\%, 21.517\%, 17.483\%, 3.775\%)$

• We have:

 $\hat{\pi}^{(1)} = \hat{P}^{\top} \hat{\pi}^{(0)}$ = (3.942%, 12.708%, 19.817%, 23.133%, 21.458%, 15.290%, 3.650%)

Rating migration matrix Estimation of the transition matrix

Figure 33: Dynamics of the probability distribution $\pi^{(n)}$ (migration matrix #1)



ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

Markov generator

- $t \in \mathbb{R}_+$
- The transition matrix is defined as follows:

$$P_{i,j}(s;t) = p(s,i;t,j) = \Pr \{ \mathcal{R}(t) = R_j \mid \mathcal{R}(s) = R_i \}$$

• If \mathcal{R} is a time-homogenous Markov, we have:

$$P(t) = P(0; t) = \exp(t\Lambda)$$

Λ = (λ_{i,j}) is the Markov generator matrix Λ = (λ_{i,j}) where λ_{i,j} ≥ 0 for all i ≠ j and λ_{i,i} = -∑^K_{j≠i} λ_{i,j}

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

An example

- Rating system with three states: A (good rating), B (average rating) and C (bad rating)
- The Markov generator is equal to:

$$\Lambda = \left(\begin{array}{ccc} -0.30 & 0.20 & 0.10 \\ 0.15 & -0.40 & 0.25 \\ 0.10 & 0.15 & -0.25 \end{array}\right)$$

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

• The one-year transition probability matrix is equal to:

$$P\left(1
ight)=e^{\Lambda}=\left(egin{array}{ccccc} 75.63\% & 14.84\% & 9.53\%\ 11.63\% & 69.50\% & 18.87\%\ 8.52\% & 11.73\% & 79.75\% \end{array}
ight)$$

• For the two-year maturity, we get:

$$P(2) = e^{2\Lambda} = \begin{pmatrix} 59.74\% & 22.65\% & 17.61\% \\ 18.49\% & 52.24\% & 29.27\% \\ 14.60\% & 18.76\% & 66.63\% \end{pmatrix}$$

• We verify that $P(2) = P(1) \cdot P(1)$ because:

$$P(t) = e^{t\Lambda} = (e^{\Lambda})^{t} = P(1)^{t}$$

• We have:

$$P\left(\frac{1}{12}\right) = e^{\frac{1}{12}\Lambda} = \begin{pmatrix} 97.54\% & 1.62\% & 0.83 \\ 1.22\% & 96.74\% & 2.03 \\ 0.82\% & 1.22\% & 97.95 \end{pmatrix}$$

ESG rating process Rating migration matrix

Rating migration matrix Matrix function

Matrix function

We consider the matrix function in the space ${\mathbb M}$ of square matrices:

$$egin{array}{ccc} f : & \mathbb{M} \longrightarrow \mathbb{M} \ & A \longmapsto B = f\left(A
ight) \end{array}$$

For instance, if $f(x) = \sqrt{x}$ and A is positive, we can define the matrix B such that:

$$BB^* = B^*B = A$$

B is called the square root of A and we note $B = A^{1/2}$

ESG rating process Rating migration matrix

Rating migration matrix Matrix function

• We consider the following Taylor expansion:

$$f(x) = f(x_0) + (x - x_0) f'(x_0) + \frac{(x - x_0)^2}{2!} f''(x_0) + \dots$$

• We can show that if the series converge for $|x - x_0| < \alpha$, then the matrix f(A) defined by the following expression:

$$f(A) = f(x_0) + (A - x_0 I) f'(x_0) + \frac{(A - x_0 I)^2}{2!} f''(x_0) + \dots$$

converges to the matrix B if $|A - x_0I| < \alpha$ and we note B = f(A)

ESG rating process Rating migration matrix

Rating migration matrix Matrix function

• In the case of the exponential function, we have:

$$f(x) = e^{x} = \sum_{k=0}^{\infty} \frac{x^{k}}{k!}$$

• We deduce that the exponential of the matrix A is equal to:

$$B = e^A = \sum_{k=0}^{\infty} \frac{A^k}{k''!}$$

• The logarithm of A is the matrix B such that $e^B = A$ and we note $B = \ln A$

ESG rating process Rating migration matrix

Rating migration matrix Matrix function

• Let A and B be two $n \times n$ square matrices. We have the properties:

$$f(A^{\top}) = f(A)^{\top}$$
$$Af(A) = f(A)A$$
$$f(B^{-1}AB) = B^{-1}f(A)B$$

• It follows that:

$$\begin{pmatrix}
e^{A^{\top}} = (e^{A})^{\top} \\
e^{B^{-1}AB} = B^{-1}e^{A}B \\
Ae^{B} = e^{B}A & \text{if } AB = BA \\
e^{A+B} = e^{A}e^{B} = e^{B}e^{A} & \text{if } AB = BA
\end{pmatrix}$$

ESG rating process Rating migration matrix

Rating migration matrix Matrix function

Definition

The Schur decomposition of the $n \times n$ matrix A is equal to:

 $A = QTQ^*$

where Q is a unitary matrix and T is an upper triangular matrix

For transcendental functions, we have:

 $f(A) = Qf(T)Q^*$

where $A = QTQ^*$ is the Schur decomposition of A

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

Estimation of the Markov generator

We have:

$$\hat{\Lambda} = rac{1}{t} \ln \left(\hat{P}(t)
ight)$$

 $\Rightarrow \hat{\Lambda} \text{ may not verify the Markov conditions: } \hat{\lambda}_{i,j} \ge 0 \text{ for all } i \neq j \text{ and} \\ \sum_{j=1}^{K} \lambda_{i,j} = 0$

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

Table 25: Non-Markov generator $\Lambda' = \ln(P)$ of the migration matrix #1 (in %)

	AAA	AA	А	BBB	BB	В	CCC
AAA	-7.663	6.427	0.542	0.466	0.245	-0.016	-0.000
AA	4.770	-20.604	15.451	-0.001	0.318	0.066	-0.001
А	-0.267	20.259	-35.172	14.953	0.152	0.083	-0.008
BBB	0.102	-1.051	28.263	-40.366	13.100	-0.128	0.080
BB	0.032	0.307	-1.762	28.351	-37.889	10.832	0.129
В	-0.005	-0.008	0.503	-2.240	30.227	-31.482	3.006
CCC	0.000	-0.024	0.194	0.469	0.365	16.806	-17.810

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

Israel-Rosenthal-Wei estimators

The first approach consists in adding the negative values back into the diagonal values:

$$\begin{cases} \bar{\lambda}_{i,j} = \max\left(\hat{\lambda}_{i,j}, 0\right) & i \neq j \\ \bar{\lambda}_{i,i} = \hat{\lambda}_{i,i} + \sum_{j \neq i} \min\left(\hat{\lambda}_{i,j}, 0\right) \end{cases}$$

The second estimator carries forward the negative values on the matrix entries which have the correct sign:

$$\begin{cases} G_{i} = \left| \hat{\lambda}_{i,i} \right| + \sum_{j \neq i} \max\left(\hat{\lambda}_{i,j}, 0 \right), B_{i} = \sum_{j \neq i} \max\left(-\hat{\lambda}_{i,j}, 0 \right) \\ & \text{if } i \neq j \text{ and } \hat{\lambda}_{i,j} < 0 \\ & \hat{\lambda}_{i,j} = \begin{cases} 0 & \text{if } i \neq j \text{ and } \hat{\lambda}_{i,j} < 0 \\ & \hat{\lambda}_{i,j} - B_{i} \left| \hat{\lambda}_{i,j} \right| / G_{i} & \text{if } G_{i} > 0 \\ & \hat{\lambda}_{i,j} & \text{if } G_{i} = 0 \end{cases}$$

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

Table 26: Markov generator of the migration matrix #1 (in %)

	AAA	AA	А	BBB	BB	В	ССС
AAA	-7.679	6.427	0.542	0.466	0.245	0.000	0.000
AA	4.770	-20.606	15.451	0.000	0.318	0.066	0.000
А	0.000	20.259	-35.447	14.953	0.152	0.083	0.000
BBB	0.102	0.000	28.263	-41.545	13.100	0.000	0.080
BB	0.032	0.307	0.000	38.351	-39.651	10.832	0.129
В	0.000	0.000	0.503	0.000	30.227	-33.735	3.006
CCC	0.000	0.000	0.194	0.469	0.365	16.806	-17.834

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

Table 27: ESG migration Markov matrix #1 (one-year transition probability in %)

	AAA	AA	А	BBB	BB	В	CCC
AAA	92.75	5.66	0.90	0.45	0.23	0.01	0.00
AA	4.17	82.73	11.85	0.89	0.30	0.07	0.00
А	0.40	15.51	72.79	10.39	0.81	0.10	0.01
BBB	0.12	2.11	19.60	68.69	8.91	0.50	0.07
BB	0.04	0.43	2.79	19.25	69.65	7.61	0.23
В	0.01	0.09	0.65	2.98	21.21	72.71	2.35
CCC	0.00	0.02	0.25	0.58	2.19	13.09	83.87

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

	AAA	AA	А	BBB	BB	В	CCC
AAA	92.76	5.66	0.90	0.45	0.23	0.00	0.00
AA	4.15	82.73	11.86	0.89	0.30	0.07	0.00
А	0.18	15.47	72.98	10.46	0.82	0.09	0.00
BBB	0.07	1.32	19.60	69.49	9.03	0.42	0.07
BB	0.04	0.19	1.55	19.36	70.88	7.75	0.23
В	0.00	0.05	0.24	1.43	21.54	74.36	2.38
CCC	0.00	0.00	0.22	0.44	2.21	13.24	83.89

Table 28: Original migration matrix

Table 29: New migration matrix

	AAA	AA	А	BBB	BB	В	CCC
AAA	92.75	5.66	0.90	0.45	0.23	0.01	0.00
AA	4.17	82.73	11.85	0.89	0.30	0.07	0.00
А	0.40	15.51	72.79	10.39	0.81	0.10	0.01
BBB	0.12	2.11	19.60	68.69	8.91	0.50	0.07
BB	0.04	0.43	2.79	19.25	69.65	7.61	0.23
В	0.01	0.09	0.65	2.98	21.21	72.71	2.35
CCC	0.00	0.02	0.25	0.58	2.19	13.09	83.87

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

Why it is important that ESG ratings satisfy the Markov property

• Lack of memory:

t-2		t-1		t		t+1
AAA	\longrightarrow	BBB	\longrightarrow	BBB	\longrightarrow	?
BBB	\longrightarrow	BBB	\longrightarrow	BBB	\longrightarrow	?
BB	\longrightarrow	BB	\longrightarrow	BBB	\longrightarrow	?

• Non-Markov property:

 $\Pr\left\{\mathcal{R}_{c_{1}}\left(t+1\right)=R_{j}\mid\mathcal{R}_{c_{1}}\left(t\right)=R_{i}\right\}\neq\Pr\left\{\mathcal{R}_{c_{2}}\left(t+1\right)=R_{j}\mid\mathcal{R}_{c_{2}}\left(t\right)=R_{i}\right\}$

for two different companies c_1 and c_2

ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling

How to perform a dynamic analysis?

• We deduce that:

$$\pi_{k}\left(t,\mathcal{A}\right) = \Pr\left\{\mathcal{R}\left(t\right) \in \mathcal{A} \mid \mathcal{R}\left(0\right) = k\right\} = \sum_{j \in \mathcal{A}} \mathbf{e}_{k}^{\top} e^{t\Lambda} \mathbf{e}_{j}$$

• Some properties

•
$$\partial_t \exp(\Lambda t) = \Lambda \exp(\Lambda t)$$

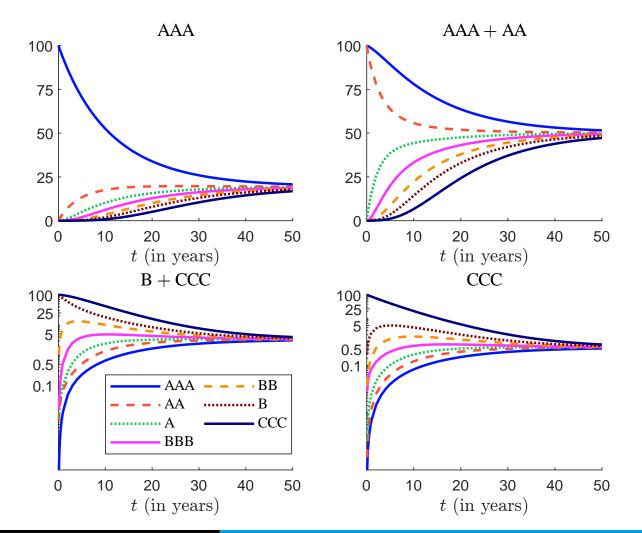
•
$$\partial_t^m \exp(\Lambda t) = \Lambda^m \exp(\Lambda t)$$

•
$$\int_0^t e^{\Lambda s} \mathrm{d}s = (e^{\Lambda t} - I_K) \Lambda^{-1}$$

• For example, the *"time density function"* is given by:

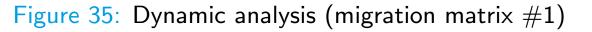
$$\pi_k^{(m)}(t,\mathcal{A}) := \frac{\partial \pi_k(t,\mathcal{A})}{\partial t^m} = \sum_{j \in \mathcal{A}} \mathbf{e}_k^\top \Lambda^m e^{t\Lambda} \mathbf{e}_j$$

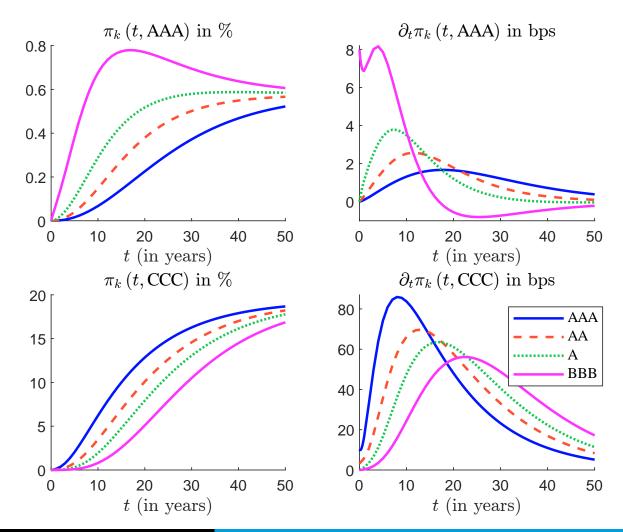
Figure 34: Probability $\pi_k(t, A)$ to reach A at time t (migration matrix #1)



ESG rating process Rating migration matrix

Rating migration matrix Continuous-time modeling





Thierry Roncalli

ESG rating process Rating migration matrix

Rating migration matrix Comparison with credit ratings

Table 30: Example of credit migration matrix (one-year probability transition in %)

	AAA	AA	А	BBB	BB	В	CCC	D
AAA	92.82	6.50	0.56	0.06	0.06	0.00	0.00	0.00
AA	0.63	91.87	6.64	0.65	0.06	0.11	0.04	0.00
А	0.08	2.26	91.66	5.11	0.61	0.23	0.01	0.04
BBB	0.05	0.27	5.84	87.74	4.74	0.98	0.16	0.22
BB	0.04	0.11	0.64	7.85	81.14	8.27	0.89	1.06
В	0.00	0.11	0.30	0.42	6.75	83.07	3.86	5.49
CCC	0.19	0.00	0.38	0.75	2.44	12.03	60.71	23.50
D	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00

Source: Kavvathas (2001).

ESG rating process Rating migration matrix

Rating migration matrix Comparison with credit ratings

The trace statistics is equal to:

$$\lambda(t) = rac{\operatorname{trace}(e^{t\Lambda})}{K}$$

ESG rating process Rating migration matrix

Rating migration matrix Comparison with credit ratings

Figure 36: Trace statistics of credit and ESG migration matrices

